

YOUSSEF ELAWAM

Las Vegas, NV | 702-769-5815 | Yeconan004@gmail.com

EDUCATION

University of Nevada, Las Vegas

Estimated May 2027

Bachelor of Science in Business Administration, International Business

Bachelor of Science in Business Administration, Management Information Systems (MIS)

Certificates: CTE(Career and Technical Education) of Business, Green Valley High School

RELEVANT COURSEWORK

- **Courses:** Principles of Business, Economics, Marketing, Finance, Management, Business Strategies, COMM 101 Fundamentals of Communication, FIN 102X Personal Fin. Literacy, ACC 201 Basics of Accounting, Online Airport Ramp Agent Training

WORK EXPERIENCE

NFL Super Bowl Game Day Mobility - **Mobility Teammate**

Feb-2024

- Proficient in providing mobility assistance to individuals with diverse needs, including seniors, individuals with disabilities, and families with young children
- Excellent communication and interpersonal abilities, fostering positive relationships with patrons and collaborating effectively with event staff to coordinate assistance services.
- Proactive problem-solver with the ability to remain calm and composed in high-pressure environments, adept at quickly addressing emergent mobility issues.

Bernini - **Temporary Sales & Interim Manager**

Oct -2023

- Oversee day-to-day operations, including inventory management and customer service, to ensure a seamless and positive shopping experience for customers.
- I prioritize providing personalized support to customers until their needs are met. From answering questions to offering ongoing assistance, I ensure a seamless experience until satisfaction is achieved.

Cutco - **Sales Rep**

June 2023 - Oct 2023

- Exceptional interpersonal and communication skills, adept at building rapport with clients to understand their needs and recommend appropriate Cutco solutions.
- Proficient in conducting engaging product demonstrations to showcase features, benefits, and superior quality, resulting in increased sales conversions.
- Strong negotiation abilities, capable of overcoming objections and closing sales transactions to drive revenue and achieve sales goals.
- Detail-oriented and organized, ensuring accurate order processing, timely follow-up, and excellent post-sale support to maximize customer satisfaction and retention.

Dicks Sporting Goods - **Seasonal Cashier**

Nov 2022 - Dec 2022

- Greeted customers and provided exceptional customer service, answering questions and assisting with product selection
- Operated a point-of-sale (POS) system, processing cash and credit transactions accurately and efficiently

SKILLS

Bilingual Advanced Arabic | Microsoft Office | Microsoft Powerpoint | Good Communication skills | Positive attitude | Patient | Keyboard skills