

TONI RAMIREZ

Chicago, IL | 773-234-5585 | tonalti.ramirez818@outlook.com | [LinkedIn](#) | [Portfolio](#)

CYBERSECURITY INTERN | CLOUD & ERP | GRC-ALIGNED

Bilingual CAPM- and Scrum-certified associate consultant pivoting into cybersecurity with hands-on experience in cyber IoT defense, network troubleshooting, and cloud ERP implementations. Proven ability to analyze processes and systems, support threat modeling and risk assessment, and collaborate with cross-functional teams to deliver secure, high-quality solutions.

CORE CYBERSECURITY SKILLS

- Threat modeling and basic risk assessment (IoT, networked systems)
- Network security fundamentals, TCP/IP, VPNs, Wireshark packet analysis
- Endpoint and asset management, imaging, and inventory control
- User access setup, account provisioning, and password/security support
- Incident intake and ticket triage, root cause identification, documentation
- Security-minded process mapping, UAT, and change management support
- Cloud and SaaS environments: Oracle Cloud ERP, Salesforce, AWS exposure
- Research and reporting on controls, operational gaps, and improvement plans

Technical Skills: Windows 10/11; Microsoft 365; Citrix; Salesforce; Cerner; Medisoft; KACE Asset Management; Symantec Ghost; SharePoint; GoTo Assist; VPN; Wireshark; Oracle; Jira; Visio; Slack; Teams; Zoom; Canva; Trello
Networking: Cisco IOS, Meraki, Juniper (exposure)

CERTIFICATIONS

- CompTIA A+ (infrastructure & support)
 - CompTIA Network+
 - CompTIA Security +
 - Certified Associate in Project Management (CAPM) - PMI
 - Scrum Master Certified - Scrum Alliance
 - Oracle HCM Business Process Certified Foundations Associate
 - Salesforce Associate AI + Admin Associate
-

RELEVANT EXPERIENCE

Extern - 03/2026 - Present

Cyber IoT Defense | Hydroficient (Remote) |

- Contribute to threat modeling for IoT devices and networked systems, identifying attack vectors and documenting risks for engineering and leadership review.
- Build foundational skills in Python scripting and network security to support security testing, log review, and automation concepts.
- Participate in IoT security research and risk assessment, focusing on device security, data flows, and mitigation strategies aligned with best practices.

Sustainability Strategy Analyst (Project) | Schreiber Foods | 2026

- Conducted evaluative research on sustainability practices, analyzing waste management data, operational challenges, and process gaps.
- Designed a data-backed assessment plan uncovering 16 operational gaps with potential savings

of \$175K+ per year at a low-diversion site.

- Produced synthesis reports with recommendations on process controls and monitoring - skills directly transferable to GRC and security operations.

HR - Business Cloud Associate Consultant / Intern | AST LLC (Remote) | 11/2022 - 01/2024

- Supported client projects leveraging Oracle, Salesforce, AWS, and other services, gaining familiarity with cloud architectures and SaaS implementation patterns.
- Assisted in end-to-end UAT for 3+ Oracle Cloud ERP projects, coordinating test planning and defect tracking to ensure go-lives with zero critical bugs.
- Shadowed 5-8 senior consultants on best practices, including role-based access, configuration changes, and impact analysis on core business processes.
- Contributed to account management and customer support for enterprise and government clients.

IT Support Assistant / Inventory Clerk | Pilsen Wellness Centers, Chicago, IL | 10/2020 - 02/2021

- Supported 18 clinic sites (remote and onsite), resolving hardware/software tickets with high closure rates and strong customer satisfaction.
- Set up accounts, handled password retrievals, and maintained server and HR information, reinforcing secure handling of user data.
- Onboarded new employees with equipment and basic security orientation on appropriate use and handling of devices and systems.

IT Support Intern | National Able Network, Chicago, IL | 10/2019 - 01/2020

- Performed help desk troubleshooting of software and hardware issues, escalating as appropriate and documenting steps taken.
- Maintained IT asset inventory and supported remote imaging and deployment of laptops during COVID-19 shift to remote work.

EDUCATION & TRAINING

Master of Business Management and Leadership (In Progress) | Western Governors University | 01/2025 - Present

City Colleges of Chicago Cohorts | Chicago, IL | 05/2025 - Present
Project Management, Network+, and Security+ Cohorts (active).

CLICKED Salesforce Experience Cohort | Remote | 09/2024 - 01/2025

Completed sprints in Salesforce Business Analysis, AI readiness for Salesforce Administration, and Data Analytics. Practiced stakeholder interviews, journey mapping, and workflows.

Tech Bridge Technology Career Program | Remote | 10/2021 - 01/2022

Salesforce-focused professional development with project-based presentations.

SELECTED PROJECT HIGHLIGHTS

- Threat Modeling & IoT Security (Hydroficient): Identifying threats to IoT devices and recommending mitigations - building a foundation in real-world cyber risk thinking.
- Process Gap & Risk Analysis (Schreiber Foods): Identified and quantified 16 operational gaps tied to revenue and waste - directly applicable to controls and security risk assessments.
- Cloud ERP UAT & Defect Management (AST LLC): Supported secure ERP implementations with structured testing, defect tracking, and go-live readiness coordination.