

Tom Leslie

+1 (646) 975-0268 | tleslie03@icloud.com | [linkedin.com/in/tomlleslie](https://www.linkedin.com/in/tomlleslie) | [tomleslie.photos](https://www.instagram.com/tomleslie.photos)

EDUCATION

- Skidmore College**, Saratoga Springs, NY *September 2022 - May 2026*
 - Bachelor of Arts, Major: Economics, Minor: Management and Business
 - Coursework: Econometrics, Macro/Micro Theory, Behavioral Economics, Financial Accounting, A.I. Sales, Marketing
- Syracuse Study Abroad**, Florence, Italy *January - April 2025*
- Columbia Grammar and Preparatory School**, New York, NY *2018 - 2022*

WORK EXPERIENCE

- Digital Operations Assistant, Stephen Barker**, New York, NY *Summer 2024*
 - Cataloged and standardized a 100+ item digital asset library, designing a naming system that cut retrieval time.
 - Digitized 30+ archival film photographs through a capture-to-publication workflow: staged lighting and camera setups, retouched images in Photoshop for accuracy and quality, and published finished work to the studio's Squarespace portfolio.

ANALYTICAL & MODELING PROJECTS

- Senior Capstone Thesis | Econometric Analysis of NYC Local Law 97 Compliance** *September 2025 - May 2026*
 - Built a 28,132-building panel from two NYC datasets, cleaning 91,000+ records and deriving expected penalties from statutory emissions caps.
 - Modeled compliance in Stata using fixed-effects linear probability models; found higher-value buildings absorb penalties rather than retrofit, contradicting the initial hypothesis.
- Financial Lead | Chipotle South Africa Entry Marketing Project** *November - December 2025*
 - Constructed a risk-adjusted 3-year P&L and JV structure (5% royalties, 50% profit sharing) enabling zero-CAPEX entry, forecasting \$2.1M maximum net cash flow across 16 locations.
- Sports Analytics Platform | NBA win-probability model with live data pipeline** *March 2026*
 - Fit a logistic win-probability model in Python on 5 NBA seasons, validated on a held-out season (Brier 0.204, 70% accuracy vs. 55% baseline); built a live pipeline converting market prices into implied probabilities to benchmark forecasts.
- RelayIQ | Email-to-data pipeline with LLM classification** *May 2026*
 - Automated manual data entry by building a Gmail API pipeline that converts unstructured email into structured records.
 - Designed a dual-model layer (GPT-4o + Claude) to classify and score records by intent and priority; delivered full PRD and working prototype.
- Business Strategy Case | Target Corporation** *September - December 2022*
 - Proposed a technology and furniture rental program tied to Target Circle to close differentiation gaps, supported by a 5-year Excel financial model with pricing and efficiency assumptions.
 - Presented and defended projections directly to Target executives, earning recognition for strategic clarity.
- Photography Portfolio** *2021 - Present*
 - Built and published an online portfolio with full post-production workflow (RAW, Lightroom, Photoshop); grew site visits 162% in 90 days via Analytics-driven SEO.

SKILLS AND INTERESTS

Technical Skills: Microsoft Excel (financial modeling, scenario analysis, pivot tables), Stata, Python, SQLite, AI development tools (Claude API, Claude Code, prompt engineering, workflow automation), Adobe Lightroom & Photoshop, Microsoft PowerPoint

Analytical Methods: Econometric analysis (regression, forecasting), financial modeling, market research, KPI tracking, ROI analysis

Interests: Photography, skiing, environmental policy, AI/emerging technology, cooking

Certifications: *Anthropic*, AI Fluency: Framework & Foundations, 2026