

Thomas Leone

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EDUCATION

The University of Tampa

B.S. in Finance & Information Management Systems, Minor in AI Applications

Tampa, FL

Expected May 2028

- GPA: 3.56/4.0
- Phi Eta Sigma Honor Society

PROFESSIONAL EXPERIENCE

National Signal & Communications LLC

Aug 2026 – Dec 2026

Intern

Tampa, FL

- Used AI tools and applications to conduct market and customer research, identifying insights to support business development.
- Supported business development efforts by researching potential clients and industry opportunities.
- Managed and updated CRM data to keep customer and contact information accurate and organized.
- Handled administrative tasks to support daily operations and team workflow.

Boathouse Bistro

May 2026 – Aug 2026

Barback

Hingham, MA

- Supported bartenders during high-volume shifts by restocking supplies, preparing garnishes, and keeping the bar clean and organized.
- Delivered attentive customer service and helped maintain efficient service flow.

Aubuchon Company

Dec 2025 – Jan 2026

Paint Specialist

Kingston, MA

- Advised customers on paint selection, color matching, and application techniques, driving high satisfaction and repeat business.
- Mixed and matched paints accurately, maintained inventory, and followed safety standards to support efficient store operations.

Aubuchon Company

Jun 2022 – Aug 2025

Sales Associate

Cohasset, MA

- Assisted customers in selecting products using communication and sales techniques that increased daily store revenue and strengthened customer loyalty.
- Handled transactions, inventory restocking, and merchandising, gaining hands-on experience in retail operations and business management.

LEADERSHIP EXPERIENCE

Delta Upsilon – University of Tampa Chapter

Dec 2024 – Present

Vice President of External Relations

Oct 2025 – Present

- Manage partnerships and outreach with campus and community organizations to strengthen the fraternity's external presence and event collaborations.

Community Service Chair

Jun 2025 – Oct 2025

- Organized and led community service events, coordinating volunteers and partnerships to promote campus and local engagement.

Founding Father

Dec 2024 – Present

- Helped recruit founding members and establish chapter operations.

UTampa Business and Technology Club

Member

VOLUNTEER EXPERIENCE

Meals on Wheels & Merciful Project, Tampa, FL

Jun 2024 – Present

Special Olympics, Cohasset, MA

Jan 2022 – Jun 2024

SKILLS & AWARDS

Technical: Microsoft Office (Excel, Word, PowerPoint), Google Workspace, CRM data management

Professional: Customer service, sales, market research, inventory management

Awards: Sales Associate Award, Aubuchon Hardware