

Theodore Brown

brown.th@northeastern.edu | (516)-851-6501 | , NY | [LinkedIn: Theo Brown](#)

EDUCATION

Northeastern University, D'Amore-McKim School of Business

Boston, MA

Candidate for BS in Economics/Business Administration

Sep 2024-May 2028

Concentration: **Finance**

GPA: 3.5

Awards and Activities: Gaming and Interactive Media Lead at Northeastern Equity Research Group, Treasurer at Global Journal, Finance & Investment Club, Dean's List

Relevant Coursework: Investments; Corporate Finance; Managerial Accounting; Financial Management; Financial Accounting and Reporting; Microeconomic Theory; Introduction to Marketing; Macroeconomic Theory

PROJECT EXPERIENCE

Risk Lens

Finance Application

Founder/Developer

Mar 2026-Present

- Built a full-stack risk analytics platform that computes portfolio risk metrics, stress scenarios, and optimization weights for investment decision-making
- Integrated real-time macro data from FRED and Polygon.io to generate portfolio sensitivity through changing interest rates, inflation, and market context
- Developed a sleek dashboard using React.js and Node.js to make complex analytics more accessible for finance users

Financial Report & Credit Analysis Project

Financial Accounting and Reporting

Mock Consultant

Feb 2025-Apr 2025

- Analyzed competing companies' financial statements to calculate liquidity, profitability, leverage, and credit risk
- Co-authored a financial report for creditors to determine short-term loan risk and borrower repayment capacity
- Leveraged AI to support corporate credit risk assessment and develop loan approval recommendations
- Presented findings through a financial analysis report using accounting data, ratio analysis, and business evaluation

PROFESSIONAL EXPERIENCE

J2J

North Hempstead, NY

Founder

May 2025-Aug 2025

- Founded and operated a local service business, generating 4k+ in revenue through direct outreach, word-of-mouth, and a self-designed website
- Managed customer acquisition and communication, scheduling, services, and pricing for over 30 home/car owners
- Executed freelance home and car services, including: power washing, car detailing, and outdoor maintenance while retaining customer relationships

Electrify Medford

Boston, MA

Marketing Volunteer

Mar 2025-Apr 2025

- Promoted a residential sustainability initiative through 100+ door-to-door interactions with local homeowners
- Communicated program benefits to prospective homeowners and drove community engagement efforts
- Adjusted outreach strategy based on resident feedback to improve campaign effectiveness

H&M

Hempstead, NY

Sales Representative

May 2024-Aug 2024

- Worked 30+ hours in a high foot-traffic retail environment, supporting sales through direct customer engagement
- Assisted customers with product selection and purchasing decisions to improve customer experience and conversion
- Facilitated a rise in positive customer satisfaction feedback as reflected in quarterly survey results

SKILLS + INTERESTS

Computer Skills: Proficient in Word, Excel (Pivot Tables, V/XLOOKUP), PowerPoint, Intermediate in Python & Tableau

Soft Skills: Detail Oriented, Customer Service, Communication, Team Collaboration, Sales Support

Languages: English, French (proficient)

Interests: Basketball, Poker, Reading, Cooking, Hiking, Dancing, Music, Gaming, Movies