SERGEY POZEN BUTSYN

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Eligible to sign an internship agreement via IE University

SUMMARY

Economics student at IE University (GPA: 8.92/10) with experience in financial modelling, DCF valuation, investment analysis and portfolio construction. Selected as a Manager for the Deutsche Bank IE Finance Lab program from 200+ applicants and gained accounting experience managing a sales pipeline. Trilingual in English, Spanish and Russian, seeking internships in Investment Banking, M&A and Wealth Management.

EDUCATION

IE University (Instituto de Empresa) — **Segovia, Spain**
Bachelor's in Economics — *Expected Graduation: July 2029*
- GPA: 8.92/10
- Relevant Coursework: Mathematics for Economists (9.5/10), Game Theory (8.9/10), Economic History (9.7/10), Macroeconomics (9.2/10), Probability & Statistics (8.8/10)

The British School of Barcelona (BSB) — **Barcelona, Spain**
Graduated: June 2025
- A-Levels: Economics (A), Psychology (A), Mathematics (B), Russian (A)
- IGCSE: 11 subjects, average grade 8–9

WORK EXPERIENCE

Natalie Batlle Brand Collective — **Barcelona, Spain**
Finance and Business Management Intern — *June – August 2026*
- Managed a pipeline of clients for Natalie Batlle, founder and former CEO of Juno House
- Built Excel-based budget, expense, and invoice trackers to maintain up-to-date revenue and expense visibility across client accounts
- Categorized multi-currency expenses across Spain, UK, and Italy, managing VAT filings and coordinating with external accountants on tax submissions
- Maintained a 2,700+ contact CRM and email marketing platform, designing a contact classification system
- Created pitch decks and contributed to client calls for engagements spanning in luxury hospitality, PR, and brand strategy

Deutsche Bank – IE Finance Lab — **Segovia, Spain**
Manager — *January – June 2026*
- Selected as lead manager for the Finance Lab in Segovia based on academic performance from 200+ applicants
- Achieved a 9/10 final presentation score and received recognition from the Managing Director, Head of Investments at Deutsche Bank Madrid
- Constructed Investment Policy Statements (IPS) and developed asset allocation recommendations by analyzing investor objectives, risk tolerance, liquidity needs, and portfolio constraints
- Applied portfolio theory, diversification, risk-return analysis, and Excel-based modelling to evaluate investment strategies

IE Startup Sprint — **Madrid, Spain**
Participant — *October 2025*
- Participated in a 3-day startup sprint with 100+ students at IE University
- Developed and pitched a mobile application concept enabling users to locate nearby portable charging stations
- Built the financial model, unit economics, and market sizing, and presented the final pitch to a panel of founders and investors

InvestIn Investment Banking Summer Program — **London, United Kingdom**
Participant — *July – August 2024*
- Selected for a 2-week investment banking programme in London
- Completed training in investment banking, covering DCF valuation, financial modeling, hedge funds, and stock markets
- Developed and presented an ESG-focused renewable energy investment proposal
- Participated in a stock market competition in a Canary Wharf skyscraper

EXTRACURRICULAR ACTIVITIES

- **Morgan Stanley** — **Madrid, Spain** *(September 2026)*
  Selected for Morgan Stanley's invite-only Discover ISG & Investment Management event, networked with senior bankers and gained insight into the firm's Institutional Securities and Investment Management divisions
- **IE Debate Club** — **Madrid, Spain** *(September – December 2025)*
  Participated in weekly debates with over 60 students on economic, political, and social issues, developing structured argumentation and analytical thinking
- **IE Model United Nations (IEMUN)** — **Madrid, Spain** *(October 2025)*
  Represented South Africa in policy negotiations on private military contractor (PMC) accountability, strengthening public speaking, negotiation, and communication skills

LANGUAGES

English (Fluent), **Spanish** (Fluent), **Russian** (Native), **French** (Beginner)

ADDITIONAL INFORMATION

Certifications: Yale Financial Markets (33-hour course); Anthropic AI Fluency: Framework & Foundations
Technical Skills: Microsoft Excel, PowerPoint, Word, Outlook, Teams
Interests: Tennis, Fitness Training, Chess Club (1st place in the school's chess competition, 2014)