

Sarthi M. Shah

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EDUCATION

Indiana University, Kelley School of Business

Bachelor of Science in Business

Majors: Economic Consulting, Business Analytics | Cumulative GPA: 3.84/4.00

Minors: Informatics, Healthcare Management

Bloomington, IN

May 2028

HONORS

Net Impact Sustainable Business Case Competition | 1st place

April 2026

Upland Brewing Co. AI Case Competition | 3rd of 16 teams

November 2025

CRA × Behavioral Strategy Group Case Competition | 4th of 42 teams

October 2025

NJ DECA SCDC Innovation Paper | 1st place

March 2024

EXPERIENCE

Healthcare Shares

VC Summer Intern

New York City, NY

June 2026 – August 2026

- Contacted 75+ physician investors and healthcare founders through outreach and discovery calls, expanding investor relationships and deal flow for a \$10M fundraising initiative.
- Evaluated market positioning, founder fit, and commercialization potential across 30+ healthcare startups, translating findings into screening insights to prioritize investment opportunities.

Handshake AI

Project Lizard V2 Fellow

Remote

June 2026 – August 2026

- Designed 50+ image-based visual reasoning annotations combining 2–3 reasoning skills, exposing model weaknesses and creating training examples for complex visual tasks.
- Reviewed model responses against 10+ quality-control criteria and corrected factual and logical errors, improving dataset reliability by 40% and reducing downstream rework.

Heron Peak Capital

Search Fund Winter Analyst

Remote

October 2025 – January 2026

- Screened 40+ lower-middle-market companies using ownership succession, strategic fit, and revenue estimates, identifying the top 10% of acquisition targets for further evaluation.
- Redesigned CRM templates and staffing-based revenue estimates to standardize target evaluation, increasing founder outreach efficiency and pipeline consistency by 45%.

ACTIVITIES

Private Equity Club at IU

Member

Bloomington, IN

January 2026 – Present

- Explore 3 investment fields through leveraged buyout workshops and industry discussions, building modeling knowledge across private equity, venture capital, and private credit.

Hoosier Raas

Team Manager

Bloomington, IN

September 2025 – Present

- Coordinate 20+ team members on production logistics and prop preparation, aligning team responsibilities to prepare for national dance competition performances.
- Oversee sound, technical elements, and finances for 12 performances, coordinating production resources to support performance execution.

SKILLS AND INTERESTS

Skills: Financial modeling, Market analysis, Tableau visualization, Excel

Interests: Ferrari, Horology, Pickleball, LEGO Building