

SANTIAGO CLAVIJO PULECIO

Tampa, FL (Relocatable) - (407)-360-7932 - sclavijopulecio@usf.edu – in/santiago-clavijo

EDUCATION

University of South Florida, Muma College of Business

B.S. in Finance and Accounting

▪ Cumulative GPA – 3.89/4.0

▪ Awards: President's List, Dean's List, Florida Bright Futures Medallion Scholar

Tampa, FL

December 2028

WORK EXPERIENCE

Loews Hotels

Cashier / Busser

Orlando, FL

April 2024 – Present

- Represented Urban Pantry in executive roundtables, recommending 4 unlocked coolers and shelving be moved to the back-of-house kitchen after overnight theft complaints; leadership adopted it, tightening inventory control and theft
- Resolved guest concerns daily by coordinating with chefs, service staff, and the front desk, offering menu alternatives and correcting room-delivery and billing discrepancies directly with guests during peak summer and holiday volume
- Managed a cash drawer and POS system, processing 80-120 transactions per evening shift across cash, card, gift card, room-charge, and group-voucher payments, and reconciling the drawer to exact accuracy at close

Controlled Risk Services LLC

Proposal Coordinator

Remote

April 2026 – June 2026

- Coordinated preparation of 8 government RFP responses across federal, state, local, and tribal agencies within two months across procurement portals including Bonfire, BidNet, and Bid Express
- Developed labor-rate pricing sections in Microsoft Excel for 8 government proposals using a three-tier consultant rate structure for safety consulting services, listing travel at actual cost with no markup
- Researched agency-specific compliance, registration, and submission requirements across 8 federal, state, local, and tribal agencies to align each proposal with solicitation criteria and agency submission instructions

PROFESSIONAL DEVELOPMENT

ALPFA

Emerging Markets Equity Research Analyst

Tampa, FL

September 2026 – Present

- Developed a comparable company analysis benchmarking dLocal (DLO) against 4 peers across EV/Sales, EV/EBITDA, EV/EBITDA, EV/EBIT, and P/E, incorporating peer averages and medians
- Presented research findings weekly to the program lead while developing a macro-outlook memo on GDP growth, inflation, interest rates, currency exposure, and regulatory risks across DLO's key countries
- Narrowed a 71-company non-US screen (10 filters across valuation, returns, leverage, margins, and beta) to 10 Technology names and selected 4 peers for a comparable company analysis of dLocal (DLO)

Finance Development Program Participant

October 2026 – Present

- Selected through an interview process for ALPFA's Finance Development Program, receiving mentorship focused on finance career preparation and internship recruiting

HEXA at the University of South Florida

Finance Consulting Trainee

Tampa, FL

October 2026 – Present

- Selected for the Finance track of HEXA's Fall 2026 Trainee Challenge, a hands-on consulting program in which student teams address real financial challenges facing local businesses while building problem-solving skills
- Developed cost-efficient solutions in mock consulting cases for businesses with budget and time restrictions, including samples for student clubs and partnerships with discount apps to stay within each client's constraints

SKILLS AND INTERESTS

Languages: English (Native Fluency), Spanish (Native Fluency), French (Learning)

Technical Skills: Microsoft Excel, TradingView, Financial Modeling, Financial Analysis, SQL, Python, Microsoft Word

Additional Involvement: ALPFA, HEXA Consulting, Feeding Tampa Bay

Licenses & Certifications: Wall Street Prep Excel Crash Course, Introduction to Corporate Finance (Columbia

University via edX), HarvardX CS50's Introduction to Programming with Python, LeetCode SQL 50, HarvardX

Introduction to Computer Science, CITI Program: Human Research, Social / Behavioral Investigators and Key Personnel

(Basic Course), University of South Florida | September 2026

Interests: Brazilian Jiu-Jitsu (NAGA Silver medalist), Judo, Traveling (38 countries), Hiking (China, Iceland, New Zealand), Geopolitics and History, Technology