

Sage Crittenden

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EDUCATION

Spelman College | Atlanta, GA.

May 2027

B.A. Economics

3.6/4.0

- **Honors:** Dean's List, Alpha Lambda Delta Honor's Society
- **Relevant coursework:** Econometrics, Data Analysis for Economics, Applied Calculus, Asset Management, Statistics

PROFESSIONAL EXPERIENCE

C.H. Robinson

Atlanta, GA

Capacity Portfolio Representative Intern

June 2026 – Present

- Manage carrier relationships and negotiate freight rates to secure transportation capacity while balancing profitability and service requirements.
- Analyze market conditions, pricing trends, and shipment data to support strategic load coverage decisions in a fast-paced logistics environment.
- Coordinate with customers, carriers, and internal teams to resolve operational challenges and ensure on-time shipment execution.
- Develop communication, sales, and relationship-management skills through daily negotiations with transportation providers.

Federal Reserve Bank of Atlanta

Atlanta, GA

Lead Coordinator

August 2025 – Current

- Lead outreach to business executives for the Survey of Business Uncertainty and CFO Survey, contributing to datasets used in Federal Reserve monetary policy analysis
- Clean, structure, and analyze survey data to identify trends in labor markets, firm expectations, and macroeconomic uncertainty
- Train and mentor interns on outreach strategy and data collection protocols to ensure consistency and data quality

Ares Management

Los Angeles, CA

Rotational Intern

June 2025 – August 2025

- Optimized client onboarding and account lifecycle management for the Investor Services team, streamlining documentation workflows and internal communications to ensure operational excellence
- Formulated and presented strategic fund recommendations to the Relationship Management (Insurance) team, matching complex investment vehicles with specific regulatory and portfolio constraints
- Underwrote real estate equity opportunities by performing deep-dive market trend analysis and asset performance modeling to facilitate data-driven investment committee decisions

LEADERSHIP & PROFESSIONAL DEVELOPMENT

Spelman College Wellness Center

August 2025 - Present

Treasurer

- Manage and allocate budget for campus-wide health and wellness programming, supporting mental health and fitness initiatives

AltFinance

July 2024 - Present

Fellow

- Selected for a \$90 million initiative by alternative investments firms Apollo, Ares, and Oaktree, offering HBCU students' exposure, mentorship, and hands-on experience to launch careers in alternative investments
- Attend weekly discussions and receive 1:1 coaching on essential topics including financial statement analysis, capital structure, valuations and relationship management
- Participate in a virtual institute with a curriculum developed by the Wharton School of the University of Pennsylvania

Mastercard

October 2024 - November 2024

Data Challenge Participant

- Third Place Winner, Mastercard Center for Inclusive Growth x AUC DSI Data Challenge: Developed data-driven strategies to address regional economic disparities using advanced data visualization and trend analysis

SKILLS & INTERESTS

Computer: Proficient in Excel, R Studio, STATA, and Microsoft Office

Languages: Professional working proficiency in French

Extracurriculars: Scholars of Finance, Spelman Investment Club, Spelman Economics Club, Alpha Kappa Alpha Sorority Inc. member, Granddaughters Club Member