

Robert Bryan

908-256-3583 • rbryan@udel.edu • linkedin.com/in/robert-bryan1

EDUCATION

University of Delaware

Newark, DE

Alfred Lerner College of Business and Economics

May 2029

Bachelor of Science, Accounting & Finance

Cumulative GPA: 3.9/4.0

Relevant Coursework: Basics of Business, Microeconomics, Financial Accounting

EXPERIENCE

Equity Research & Financial Modeling Extern, Extern, Remote

May 2026 – Aug

- Built an operating model for Sterling Infrastructure, forecasting key financial and operating performance metrics
- Analyzed SEC filings, earnings calls, and industry research to evaluate business fundamentals and growth
- Developed an investment thesis by assessing valuation drivers, competitive positioning, and business risks

Finance Intern, Hunterdon County Historical Society, Flemington, NJ

Jul 2026 – Present

- Researched GAAP accounting policies to support nonprofit financial reporting and internal accounting procedures
- Reviewed and analyzed QuickBooks general ledger activity to improve accounting documentation and expense reporting
- Developed recommendations for capitalization and depreciation policies to improve fixed-asset accounting consistency.

Venture Capital Extern, Extern, Remote

Mar 2026 – Apr 2026

- Built an investment pitch deck on Phoenix Tailings, synthesizing its ~\$100M+ funding profile, business model, and growth strategy
- Conducted due diligence across 5+ sources, reviewing 20+ industry reports on rare earth markets and competitive positioning
- Recognized as a Top Performer, placing in the top 10% of participants in the Climate & Energy Tech VC program.

CAMPUS & VOLUNTEER INVOLVEMENT

VP of Fundraising & Founding Member, Epsilon Nu Tau Business Fraternity

May 2026 – Present

- Launched University of Delaware's Epsilon Nu Tau chapter within the campus business and entrepreneurship community
- Led sponsorship outreach by connecting with startups, finance firms, and local businesses to develop partnerships
- Collaborated with executive board members on chapter strategy, branding, and long-term organizational growth initiatives

Member, Private Markets Club, University of Delaware

Feb 2026 – Present

- Earned first place in a 2026 PMC case competition by presenting an acquisition proposal for Cantaloupe, Inc.
- Led a 6-person team by coordinating meetings, managing timelines, and overseeing the final presentation
- Structured the acquisition as an LBO by analyzing financing assumptions, capital structure, and value creation opportunities.

Participant, University of Delaware × Deloitte Case Competition

Apr 2026

- Developed a go-to-market strategy for HealthE, a subscription-based telehealth service
- Recommended pricing of \$20–\$30/month, undercutting competitors charging \$60–\$80/month to capture market share
- Presented findings to Deloitte mentors, demonstrating analytical problem-solving and professional communication

Member, Finance & Stewardship Committee, Zion Lutheran Church

Jan 2026 – Present

- Oversaw financial stewardship for a congregation of 350+ members, ensuring accurate record-keeping and transparent fund allocation
- Contributed to board-level development of a \$420K budget for the 2026 fiscal year, supporting financial planning decisions
- Grew fundraising by \$43,400 (11% increase) through targeted newsletter communications

SKILLS

- Technical: Microsoft Excel (financial modeling), PowerPoint, QuickBooks, Google Workspace