

HEMANT SONI

EY-Parthenon PPO

CFA L2 CANDIDATE

KVPY SCHOLAR

ACADEMIC PROFILE

Degree/Exam	Board/Institute	%/CGPA	Year
MBA	Indian Institute of Management, Calcutta	7.76/9	2027*
B.Tech	Punjab Engineering College, Chandigarh	7.06/10	2022
Class XII	Central Board of Secondary Education	93%	2018
Class X	Central Board of Secondary Education	10/10	2016

INDUSTRY EXPERIENCE (SUMMER-INTERNSHIP)

EY-PARTHENON	Business Consulting Intern	Apr-May'26
Margin Expansion	- Awarded PPO (top 5/11) interns) for driving high-impact cost optimization and converting a major client deal - Unlocked \$30M+ cost savings by driving margin diagnostics for a 15K+ employee multinational IT Services firm - Plugged resource leakages via workforce analytics, optimizing utilization, subcontracting, and unbilled cost levers Modeled subcontractor rate benchmarks across 1K+ contractors, mapping a 5% cost-reduction roadmap - Established margin baselines by benchmarking Cost of Delivery and EBIT across 8 tier-1 & mid-tier global IT peers	

INDUSTRY EXPERIENCE (FULL-TIME)

30 Months

Deloitte USI	Consultant	Nov'22-Jun'25
Awards & Achievements	Promoted among 25 of 150+ team members after securing Highest Rating for 15 straight cycles over 2.5 years - Earned Rs 3.1L+ in performance awards for driving high-impact delivery and continuous process improvement - Recognized with Applause Award (top 10%) & Spot Award (top 25%) for improving quality across build & design	
Performance & Delivery Impact	- Enabled access for 12K+ users on a \$3.2B California government project by increasing ADA compliance by 30% - Supported \$2B rollout across 3 geographies by developing 85+ webpages, ensuring smooth Go-Live execution - Saved \$75K+ and 250+ team hours by reducing SIT/UAT defects by 40% by reusing 10+ error-handling modules	
Process & Resource Optimization	- Cut down \$100K+ in costs & 200+ dev hours by creating a reusable component adopted by 5+ teams firm-wide Led 35+ developers to standardize UI across 200+ screens via a global style guide improving design consistency - Enhanced user engagement across 15+ screens; Improved visualization clarity by 35% with 3 interactive charts	
Stakeholder & Team Management	- Reduced \$2.5M+ in dev effort by co-developing an automation tool, mentoring 30+ developers on its adoption - Conducted over 10+ KT sessions totalling 20+ hours, ensuring seamless project transition and quality handover - Achieved 20% faster delivery by leading a 10+ member team and aligning with 5 cross-functional stakeholders	

ACADEMIC DISTINCTIONS & CO-CURRICULAR ACHIEVEMENTS

Competitive Exam Achievements	- Scored 99.98%ile out of 2.9L+ candidates in CAT; 99+ in all sections and 100% conversions (IIM C,K,L & FMS) - Scored 332/340 in GRE with perfect 170/170 in Quant; 8.0 in IELTS (CEFR Level C1); 99+%ile (70K+) in NMAT KVPY SX Fellow with AIR 1855; Top 7.1%(10K+) teams) nationally in AXIS moves quiz on BFSI & GTM strategy 98.87%ile(10.5L+) in JEE Main, 98.85%ile(1L+) in BITSAT & 99.78%ile (1.9L+) in CAT with 99.97%ile in Quant	2024 '21-'24 '18 '25 '18 '21
Portfolio & Projects	- Built Rs 30L+ portfolio across stocks & crypto driven by thematic shifts & high-beta picks, 20.1%+ XIRR in MF - Yielded 30–99% returns on 5 equity picks using sectoral analysis, earned 50% ROI in crypto within 6 months - Proposed Rs 1,500 Cr funding, based on 10+ cases & 150+ surveys to power microfinance and uplift women	'22-'25 '22-'25 2019
Academics & Certifications	- Completed 10+ advanced NSE certifications covering Equity, Derivatives, M&A, Valuation & IB fundamentals - Achieved Salesforce JavaScript Developer 1 credential, showing skills across 12 key web development areas - Gained agile, product lifecycle & prototyping skills via Ops Mgmt (UIUC) & Apple/NASA-led PM certification - Received formal letter of acknowledgment from a faculty Professor; Earned top 3 grades in 15+ UG subjects	2025 2024 '20 '24 2022

EXTRA-CURRICULAR ACHIEVEMENTS

Music & Writing	- Garnered 31.9K+ views & 460+ watch hours on 40+ original songs across 2 self-managed YouTube channels - Performed as Lead Guitarist in 20+ live shows, gigs & events collaborating with diverse artists across genres Led collaborations with 15+ artists across countries, initiating social media outreach to create original tracks - Won 3rd place in intra-college hindi poetry contest; Author of an art review blog with 100+ monthly readers	'19-'25 '18-'24 '19-'25 '19 '25
Leadership & Volunteering	Led & trained 5+ team members as Tennis Captain, securing 1st place among 8 teams in Intra-College event Volunteered 24+ hrs in Deloitte Impact Day & 100+ hrs with Punarkriti recording books for visually impaired	2025 '20-'24
Event Coordinator Head	- Led a 10-member team in PECFEST (20K+ footfall) Solo Instrumental Competition; Managing end-to-end ops - Onboarded 50+ participants through outreach to 20+ college music clubs and coordination with local judges	2022 2022

Email: hemants2027@email.iimcal.ac.in

Indian Institute of Management Calcutta