

MOBOLAJI MAKINDE

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EDUCATION

University of Maryland, Baltimore County (UMBC)

Baltimore, MD | Expected May 2028

B.S. Information Systems & Financial Economics

Relevant Coursework: Financial Accounting, Intermediate Microeconomics, Business Statistics, Financial Economics, Data Management

Certifications: CompTIA Data+ (August 2025)

EXPERIENCE

Verigreen Healthcare Services, Inc — Accounting & Office Intern

Forestville, MD | Aug 2022 – Aug 2025

- Owned end-to-end accounts payable cycle — processed 100+ monthly invoices, reconciled discrepancies across 5+ vendor accounts, and reduced reporting errors by 20% through systematic cross-referencing.
- Supported monthly and quarterly budget reviews, identifying \$8K+ in recurring expense variances and flagging cost reduction opportunities that were adopted by management.
- Automated recurring reconciliation tasks in Excel using formulas and structured templates, cutting manual processing time by approximately 30% across monthly close cycles.

Trillex — Marketing & Sales Intern

Hyattsville, MD | May 2024 – Aug 2024

- Spearheaded donor acquisition campaigns for Special Olympics and Doctors Without Borders, generating over \$100,000 in fundraising revenue through direct outreach, event coordination, and relationship management.
- Screened and interviewed 15+ marketing candidates, evaluating communication skills and campaign execution experience to support firm-wide team expansion.
- Tracked campaign KPIs weekly and delivered performance summaries to leadership, enabling data-driven pivots that improved donor conversion rates mid-campaign.

Bello Machre — Accounting Intern

Glen Burnie, MD | Sep 2025 – Dec 2025

- Prepared journal entries and reconciled balance sheet accounts as part of the month-end and year-end close process, ensuring GAAP-compliant financial reporting across multiple cost centers.
- Supported internal audit preparation by organizing supporting documentation and flagging 3 discrepancies during account reconciliation, contributing to a clean audit outcome.
- Utilized Excel and QuickBooks to maintain accurate general ledger records and support financial reporting for a multi-program nonprofit organization.

PROJECTS

Credit Card Customer Churn Analysis — MySQL, Power BI, Excel

July 2026

- Built an end-to-end analytics pipeline on a 10,000+ record customer dataset, using MySQL to clean, join, and query attrition, transaction, and account data across demographic and product segments.
- Modeled customer risk indicators in Excel using pivot tables and formula-driven scoring to flag high-attrition segments ahead of visualization.
- Designed an interactive Power BI dashboard connected directly to the MySQL database, surfacing churn rate by segment, key attrition drivers, and account activity trends for stakeholder review.

LEADERSHIP & ACTIVITIES

Robotics Team — Team Leader

Hanover, MD | Oct 2021 – May 2024

- Secured \$50K+ in sponsorships from NASA and Boeing in the team's inaugural season, funding full robot build-out, travel, and competition entry across regional and global events.
- Led 10-person team to a 4th place global ranking in international competition during rookie season, managing project timelines, technical builds, and team coordination under pressure.

Trading & Investing Club | Entrepreneurs @ UMBC | NSBE | ISSA

Sep 2024 – Present

- Active member across four organizations spanning quantitative finance, entrepreneurship, engineering, and cybersecurity — participating in stock pitch competitions, venture workshops, and technical case challenges.

SKILLS

Finance: Financial Modeling, DCF Valuation, Equity Research, Budgeting, Financial Reporting, QuickBooks

Technical: Python, SQL, MySQL, Java, C++, Excel (Advanced), JavaScript, HTML/CSS

Tools: Power BI, Tableau, GitHub, QuickBooks, Microsoft Office Suite