NOA BARAK

SALES / BUSINESS DEVELOPMENT / CLIENT RELATIONS

MIAMI, FL • (305) 322-3248 • noaabarakk@gmail.com

PROFILE

Sales and business development professional with 6+ years of experience in premium in-person and phone sales, high-value transactions, B2B prospecting and client retention. Skilled at consultative selling, building lasting relationships and managing customer communication across U.S. markets.

EXPERTISE

High-Ticket Sales • Consultative Selling • B2B Outreach • Lead Generation • Negotiation
Client Retention • Remote Account Management • Product Demonstrations • Follow-Up

PROFESSIONAL EXPERIENCE

SELF-EMPLOYED
JAN 2020 – PRESENT

Sales & Client Relationship Consultant

- Manage end-to-end premium sales through consultations, phone conversations, demonstrations, negotiation and closing.
- Sell skincare, beauty technology and wellness solutions at trade shows and consumer events nationwide.
- Build repeat business through remote follow-up, tailored product guidance and ongoing client support.

KINO LIVE
OCT 2026 – PRESENT

B2B Sales & Business Development | Remote

- Research and qualify prospective business accounts, focusing on remote and distributed teams.
- Engage founders and decision-makers through tailored outreach; coordinate meetings and partnership follow-up.

EQUINOX
JUN – SEP 2026

Personal Trainer | Miami, FL

- Delivered personalized consultations and coaching in a premium service environment; strengthened client engagement and retention.

UFC GYM
DEC 2024 – MAY 2025

Personal Trainer | Miami, FL

- Created tailored training programs and supported member satisfaction through ongoing coaching and communication.

NATIONAL SERVICE
SEP 2017 – SEP 2018

Medical Assistant | Israel

- Assisted healthcare professionals with patient support, EKG testing, measurements and medical records.

CERTIFICATIONS & LANGUAGES

NASM Certified Personal Trainer & Nutrition Certification • CPR/AED (Adult, Child & Infant) — current through 2026
Hebrew — Native • English — Full Professional • Spanish — Basic