

# NEHA AGRAWAL

Work Authorization: US Citizen | [inbox.nehaagrawal@gmail.com](mailto:inbox.nehaagrawal@gmail.com) | +1 (510) 857-9210 | Berkeley, CA  
Strategy & Program Development | Cross-Functional Collaboration | Research & Analysis

## TECHNICAL SKILLS

**Microsoft Office:** Excel, PowerPoint, Word | **Analysis:** Quantitative Analysis, Statistical Analysis, Data Cleaning, Data Visualization, R, Python, Market Research, Competitive Analysis, Trend Analysis | **Research:** Primary Data Collection, Qualitative Research, Written Communication | **Collaboration:** Stakeholder Engagement, Relationship Management, Cross-Functional Collaboration, Presentation Development | **Strategy & Operations:** Process Improvement, Workflow Analysis, Root Cause Analysis, SOP Development, Program Development | **Interpersonal:** Adaptability, Composure, Professional Communication

## EDUCATION

**University of California, Berkeley;** B.A. Public Health, B.A. Legal Studies

Expected: May 2027  
GPA: 3.07/4.00

**Relevant Coursework:** Foundations of Data Science; Research and Data Analysis in Psychology; Introduction to Probability and Statistics; Legal Aspects of Management; The Social, Political, and Ethical Environment of Business; Law and Economics I; Intermediate Microeconomics with Applications to Sustainability; Introduction to Health Policy and Management

## EXPERIENCE

### Dave and Buster's

Mar 2026—Present

Bartender

- Manage multiple customer and operational responsibilities in a fast-paced entertainment environment while maintaining accuracy and service quality.
- Support high-volume guest operations during NFL game broadcasts, major sporting events, and private parties.
- Communicate effectively with diverse customers, coworkers, and management while adapting to changing priorities and high-volume situations.
- Coordinate with team members and store management to maintain efficient workflows and resolve customer and internal issues in real time.

### PROJXON Consulting

Sep 2024—Feb 2026

Strategy & Program Development Advisor

- Developed and standardized 15+ operational and legal documents into organization-wide SOPs supporting onboarding, offboarding, extensions, withdrawals, terminations, and confidentiality processes.
- Developed participant- and partner-facing presentations and Discovery Decks for the Momentum Internship Program, University Partnership Program, and Consulting Services, translating program information into clear, audience-specific materials.
- Conducted market research and comparative analysis of agreements, waivers, and contracts to identify industry practices and inform program, compliance, and risk-management initiatives.
- Collaborated cross-functionally with Legal, Human Resources, Operations, and Executive Leadership to develop programs, improve workflows, and implement organizational policies.
- Managed multiple concurrent projects requiring independent research, detailed documentation, stakeholder communication, and coordination across teams.

### Prelude HealthTech

July 2025—Dec 2025

Go-to-Market Strategy Extern

- Conducted market research and competitive analysis to evaluate opportunities for expanding an electronic data capture platform into new markets.
- Analyzed industry trends, customer and stakeholder needs, competitor positioning, and product capabilities to identify market opportunities and inform strategic recommendations.
- Developed market segmentation frameworks across multiple industries and therapeutic areas to evaluate and prioritize potential growth opportunities.
- Synthesized research findings into clear strategic insights and recommendations for stakeholders.

### Stanford Medicine

Apr 2025—June 2025

Process Design and Strategy Consulting Extern

- Analyzed complex care-coordination challenges to identify operational barriers, communication gaps, and workflow inefficiencies affecting patient care.
- Conducted root cause analysis using Lean Six Sigma 6Ms and Ishikawa Fishbone frameworks to evaluate process, staffing, communication, documentation, and access challenges affecting Chronic Kidney Disease (CKD) treatment.
- Designed a role-based decision-support dashboard for physicians, nurses, advanced practice providers, and patient care coordinators to improve coordination and standardize escalation workflows.
- Developed process recommendations tailored to multiple stakeholder groups, translating analysis into practical solutions for improved communication, documentation, and workflow execution.