# NATHAN LOPEZ

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## EDUCATION

**Florida International University, Miami**
*Bachelor of Business Administration in Finance* April 2027

**Miami Dade College, Miami**
*Associate in Arts in Business Administration* December 2025

## PROFESSIONAL EXPERIENCE

**Sovereign Real Estate Group, Miami Lakes**

Acquisition January 2022 – Present

- Assisted the Acquisitions Team in underwriting over 5,000 residential real estate deals totaling $2 Billion in transaction volume collaborating internal analyst, brokers and institutional clients such as KKR
- Underwrote real estate deals using Excel to model cash flow, cap rates, and return projections
- Led market entry analysis for Texas, underwriting multiple submarkets and identifying approximately 8–12% rent upside potential through market comp analysis, supporting expansion and residential acquisitions for institutional client KKR
- Created and maintained an Excel-based Real Estate Deal Analyzer dashboard to model acquisition scenarios using pivot tables, VLOOKUP, and data visualization tools, including cash flow projections and market benchmarks

## SKILLS

**Technical Skills:** Excel (Pivot Tables, VLOOKUP), Google Sheets, SQL (Beginner), Python (Beginner), Data Cleaning, Reporting, Basic Troubleshooting
**Professional Skills:** Analytical Problem-Solving, Critical Thinking, Attention to Detail, Effective Communication, Team Collaboration, Time Management, Adaptability, Initiative

## CERTIFICATIONS

Bloomberg Market Concepts (BMC) | Bloomberg Finance Fundamentals | Finance Accelerator AmplifyME

## LANGUAGES

English and Spanish