

Mridul Gupta

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EDUCATION

Indian Institute of Management, Indore

Master of Business Administration

Indore, Madhya Pradesh/India

July '25 - Present

- **Relevant Coursework:** Corporate Finance & Investment Banking, Financial Accounting, Mergers & Acquisitions

Visvesvaraya National Institute of Technology

Bachelor of Technology – Electrical & Electronics Engineering

Nagpur, Maharashtra/India

July '21 – May '25

- **CGPA:** 8.17/10.0

- **Relevant Coursework:** Economics, Business Analytics, Introduction to Entrepreneurship

Certifications & Training: CFI - Financial Modelling & Valuation Analyst (FMVA), EY Finance & Treasury Bootcamp - Top 93%, Eastdil Secured - Virtual Real Estate Finance Training

INTERNSHIP & LEADERSHIP EXPERIENCE

KAFK Capital Partners

Junior Equity Analyst

Remote, India

Jun '26 – Aug '26

- Built a valuation model for Danaher Corp (NYSE: DHR), arriving at a \$195/share, supporting a HOLD rating through Aug 2026.
- Co-authored equity report on IREN Ltd. (NASDAQ: IREN), projecting AI Rev. growth from \$196mn to \$3.5bn for a Buy at \$75.

Perigon Consiliario

Investment Banking Intern

Gurgaon, India

Apr '26 – Jun '26

- Worked on two transactions spanning Structured Debt (INR 600 Crores; NCD and CCD) and Project Finance (INR 1800 Crores).
- Assisted in reviewing financial models & due diligence for transactions; developed Pre-IPO Financing Model for a potential client.
- Built the proprietary deal origination pipeline, screening 1000+ companies in 8+ investment themes for structured debt advisory.

Stator Capital

Private Equity Apprenticeship

Remote, India

Jan '26 – Apr '26

- Created market sizing model for Global Beauty & Aesthetics, sizing \$20B SAM & 9% CAGR for Professional Aesthetics segment.
- Constructed deal origination list of 38 targets across 7 SIC codes, identifying 2 priority targets based on firm's scoring framework.
- Worked on £8.3M UK Healthcare Platform deal; built LBO model (25% IRR & 3x MOIC), drafted DD questionnaire & IC memo.

Extern

HP Tech Ventures: Deal Sourcing & Startup Analysis Externship

Remote, India

Dec '25 – Jan '26

- Sized the Edge AI semiconductor market at ~\$120B by 2030 by identifying 3 structural tailwinds to anchor the market opportunity.
- Profiled Netrasemi by mapping IP portfolio, product roadmap and benchmarked the company against 10+ players on 6 dimensions.

Equity Research Externship

Oct '25 – Dec '25

- Conducted equity research on (NASDAQ: SLAB), identifying 54% revenue recovery & valuing the company at 96% below CMP.

Vault Catalyst

IB Research & Deal Origination Intern

Remote, India

Dec '25

- Screened 21 startups across 8 sectors against firm's mandate criteria, evaluated revenue quality & fundraising readiness for targets.
- Participated in outreach calls with founders and CXO's, mapping startup-to-client fit to support deal origination workflow.

Student Mentorship Programme – VNIT NAGPUR

Nagpur, Maharashtra/India

Student Mentor

Jun '23 – May '24

- Mentored 14 first-year students under the programme and consistent support led 2 mentees to secure 9+ CGPA & others 8+ CGPA.

ACADEMIC & LIVE PROJECTS

FincruX Technologies

Mergers & Acquisition Program

Jun '26 – Aug '26

- Performed M&A analysis for ₹330 Cr deal, built comps (₹240–307 Cr) and DCF (₹143 Cr) models with range of ₹240–270 Cr.
- Delivered IC recommendation and structuring a phased offer with earn-out and founder lock-in terms across 7-point risk register.

Project Destined

Real Estate Private Equity Virtual Intern

Jan '26 – Mar '26

- Underwrote 2 Real Estate deals (\$6.5M & \$17M), projecting 12.96% & 10.54% IRR & prepared LP facing investment summary.

Study of Peer-to-Peer Energy Trading Market Using Hyperledger Fabric-Thesis Project

Jul '24 – May '25

- Designed P2P trading platform & developed welfare optimized pricing strategies leading 20-30% improvement in trading flexibility.

Pet Care Startup Concept & Financial Modelling-Introduction to Entrepreneurship

Jul '24 – Nov '24

- Conceptualized a (D2C) vegan pet care brand and targeting 3 million+ urban pet parents with SOM of (₹10,000 CR) in India.

FincruX Technologies

Investment Banking & Markets Program

Jun '23 – Aug '23

- Modeled 5-year CAC–CLV framework for social media startup, analyzing ₹75,00,000+ marketing spends & 2,00,000 user bases.
- Projected equity dilution scenarios (2.5% – 12%) through convertible note modelling linked to 5 milestone-based user targets.

SKILLS, ACTIVITIES & INTERESTS

Case Competitions: Top 12 of 2189 (National) - Cup-Ji Case Competition & 11th of 80 (Global) - Amplify ME (M&A) Competition.

Activities: Volunteered with Cancer Aid Society in Spreading Cancer Awareness & with Team Everest Group in Student Mentoring.

Skills: Financial Modeling, Valuation (DCF, LBO, Comps), Due Diligence, Industry Research, Market Research, Deal Origination.