Maverick Munoz

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PROFESSIONAL SUMMARY

Business Administration student at IE University with hands-on experience launching and operating small businesses, supporting family LLC setup and ongoing operations, and performing as a DJ in the U.S. and Spain. Founded a mobile car detailing business, co-founded a clothing brand, and built customer-facing experience across hospitality and retail. Strong in relationship-building, sales, marketing, live events, and turning ideas into organized, customer-ready experiences.

EDUCATION

IE University | Segovia, Spain — Aug 2025 – May 2029
Bachelor of Business Administration

Granite Bay High School | Granite Bay, CA — Aug 2021 – May 2025
GPA: 3.5 | Activities: Boxing, Boxing Coach, Theatre

BUSINESS & ENTREPRENEURIAL EXPERIENCE

Fox Tale LLC | **Business Operations** — Aug 2021 – Present

- Helped set up family-owned LLCs connected to agricultural and residential properties by gathering and organizing information needed for entity formation and administrative setup.
- Support ongoing business and property work by maintaining records, coordinating follow-up tasks, and assisting with day-to-day operational needs.

Monkey Business Mobile Detailing Co. | **Founder** — Apr 2023 – Aug 2024

- Founded and operated a mobile car detailing business, taking responsibility for customer outreach, marketing, scheduling, service delivery, and client communication.
- Managed the customer experience from initial inquiry through completed service while balancing hands-on car detailing work, sales, and day-to-day business operations.

VITALZ | **Co-Founder** — Jan 2024 – Aug 2025

- Co-founded a clothing brand and created original apparel designs, helping turn concepts into finished clothing products.
- Contributed across clothing production, marketing, promotion, customer outreach, and direct sales during the brand launch.

MUSIC & ENTERTAINMENT EXPERIENCE

Independent DJ / Music Producer | U.S. & Spain — Jan 2026 – Present

- Perform DJ sets at parties, weddings, events, and clubs in both the U.S. and Spain, selecting and mixing music for different audiences, venues, and event environments.
- Prepare sets and adapt live to crowd response and energy; create original music and edits in Ableton Live 12 Suite for personal projects and performance use.

BB Hayes | **DJ & Music Production Mentee** — Jul 2026 – Present

- Mentored by BB Hayes, a veteran DJ, producer, and music educator with four decades of industry experience, including private events for Prince and Robin Williams and work within the San Francisco club and music scene.
- Completed 100 hours of one-on-one mentorship in Ableton Live 12 Suite, music production, DJ performance, mixing, and professional studio workflow.

ADDITIONAL EXPERIENCE

MOD Pizza | **Team Member** — May 2023 – Aug 2025

- Delivered customer service in a fast-paced restaurant environment, coordinated with teammates, and kept orders moving efficiently during high-volume periods.

Zumiez | **Sales Associate** — Feb 2022 – Mar 2023

- Guided customers through products and purchase decisions using product knowledge, conversational selling, and relationship-building while supporting retail operations.

SKILLS & ADDITIONAL

- **Business & Sales:** Entrepreneurship, small business operations, LLC setup support, marketing & promotion, sales, customer service, networking, event coordination
- **Creative & Digital:** Apparel design, clothing production, social media, DJ performance, Ableton music production, Microsoft Office, Google Workspace
- **Languages:** English (Native); Spanish (B1, State Seal of Biliteracy)
- **International Experience:** Studying and living in Segovia, Spain; frequent international travel; professional and social experience across U.S. and European environments
- **Spain Status:** Student Visa (Spain) | NIE Holder | Authorized to Work in Spain (up to 30 hrs/week)