MARKOS IMRE PANAYOTOPOULOS

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Eligible to sign an internship agreement via IE University

SUMMARY

Curious and proactive student with a strategic mindset and a sharp eye for detail, who enjoys tackling problems as part of a team. Communicates clearly, works easily across cultures, and is always keen to contribute and learn.

EDUCATION

IE UNIVERSITY — **Madrid, Spain**
Dual Bachelor in Business Administration & International Relations — **Expected: July 2030**

- GPA: 8.51/10.00. Ranked 37/155 among graduating class
- Relevant subjects taken: Marketing, Political Philosophy, History, International Relations

AMERICAN COMMUNITY SCHOOLS OF ATHENS – ACS ATHENS — **Athens, Greece**
International Baccalaureate (IB) — **Graduated: June 2025**

EXPERIENCE

ANTENNA GROUP – *Media Company* — **Athens, Greece**
Strategy & Business Development Intern — **June - July 2026**

- Built the frontend and contributed to the backend of an internal HR onboarding automation platform, reporting to the Chief Strategy & Business Development Officer.
- Led AI training sessions for team members, supporting adoption of tools such as Claude, ChatGPT and Copilot in daily workflows.
- Researched market and industry trends to inform strategy discussions.

CITI – *Markets Sales & Trading Job Simulation on Forage* — **Online**
Job Simulation Participant — **March 2026**

- Analyzed key economic data and market consensus ahead of an FOMC meeting and summarized the main takeaways.
- Presented the FOMC outcome and its impact on markets, and recommended client trades while assessing the associated risks.

BCG – *Introduction to Strategy Consulting Job Simulation on Forage* — **Online**
Job Simulation Participant — **March 2026**

- Challenged underlying assumptions to approach business problems creatively, applying a consulting mindset.
- Used structured brainstorming to generate ideas that could increase sales revenue for a fictional luxury clothing company.

PROFIRENT LTD. – *Rental Provider* — **Budapest, Hungary**
Shadowing Intern — **July 2024**

- Shadowed the CEO in her meetings to observe how executive decisions are made.
- Attended meetings across all departments, including finance and marketing, gaining insight into business strategy in practice.

EXTRACURRICULAR ACTIVITIES

- **ATLAS x IE Investment Challenge:** Member of one of 10 teams managing $1,000,000 in simulated capital on real U.S. market prices, leading the 3-page investment report and 5-minute presentation (Madrid, Spain. October 2026).
- **IE Segovia Swimming Community Leader:** Leads a community of 100+ members by organizing events and boosting participation (Segovia, Spain. 2026 – 2027).
- **Captain of IE Basketball Team in Segovia:** Led the team in two tournaments, including the Trofeo Rector (Segovia, Spain. 2025 – 2026).
- **SPEGA x Alinea Think Tank – Green Industry Challenge in Latin America:** Selected to develop a green solution for a problem in Brazil, delivering a written report and a pitch to industry leaders and experts (Madrid, Spain. October – November 2025).
- **Youth to Youth Tutoring/Volunteering:** Tutored refugees on weekends in math, English, Greek and computers at ACS Athens (Athens, Greece. October 2023 – February 2024).
- **ACS Athens Math Tutoring:** Tutored 6th and 7th graders weekly in math to prepare them for math Olympiads (Athens, Greece. October 2023 – January 2024).

LANGUAGES

- **Hungarian** (Native). **English** (Fluent). **Greek** (Advanced). **Spanish** (Intermediate). **Chinese** (Intermediate).

ADDITIONAL INFORMATION

- **Skills:** Claude Code, ChatGPT, Microsoft Copilot, workflow automation (n8n, Docker) and AI tool integration.
- **Interests:** Competitive basketball (first division U16 and U18 in Greece, 2022 – 2025); drums (played in a band, 2018 – 2022).