

Maher Oueida | (949) 524-0307 | Buena Park, CA 90621 | oueida.maher@gmail.com

Detail-oriented proposal writer with proven experience leading pre-award proposal development for federal agencies including DoD, NASA, EPA, and DOT. Experienced in translating complex concepts from subject matter experts into compelling proposals. Skilled at managing RFI/RFP/RFI processes, FAR/DFARS compliance, requirement mapping, and cross-functional team alignment.

Key Skills

Proposals: Pre-Award Support, IFTAR/EAR/FAR/DFARS Compliance, Requirement Mapping, Contract Lifecycle Support, Grant Writing, Cross-Functional Coordination, Small Business Technology Transfer (STTR)/Small Business Innovation Research (SBIR) Proposals Management, Federal Acquisition Regulation (FAR), Requests for Information (RFIs) Synthesis, Request for Proposal (RFP)

Technical: Collaboration Software (Atlassian, Confluence), CRM, Government Portals (sam.gov, usaspending.gov, etc), Intranet Quorum (IQ), Microsoft Office Suite (Advanced Excel), Pricing Software, Project Management Software (Asana, Jira)

Professional Experience

Adjunct Faculty, Political Science, Irvine Valley College

09/2024 – Present

- Increased program funding by 67.5% by drafting specialized proposals to be presented to senior leadership.
- Ensured recurring institutional investment by leveraging program wins to drive high-visibility marketing and outreach.
- Developed curriculum to foster an academic environment that saw student awards increase by 200%.

Proposal and Policy Intern, VISIMO LLC

03/2023 – 08/2023

- Contributed to securing \$1M in total contract revenue, including a \$300K EPA award, by coordinating cross-functional teams of data scientists and engineers to develop AI-driven solutions and managing the pre-award lifecycle for SBIR/STTR proposals.
- Conducted competitor price-point analysis and market research to optimize pricing strategies and align with client constraints.
- Led and moderated proposal kickoff and solutioning sessions of a high-value RFP opportunity within the defense maintenance sector by interpreting requirements and translating niche client pain points into structured proposal inputs.
- Facilitated alignment between functional partners, translating complex concepts into clear, compliant proposal content.
- Streamlined bid management by establishing a centralized portal for customer drawings, data specifications, and bidding assets.
- Ensured 100% FAR compliance by analyzing requirements via SAM.gov and synthesizing RFIs/RFPs to align internal capabilities.
- Reduced proposal rework by implementing post-submission debrief frameworks to identify gaps and improve future bidding.

Research Analyst, United States Space Force

10/2022 – 04/2023

- Synthesized 120+ intelligence sources to support a 20-page report informing DoD and USSF acquisition and R&D decisions.
- Translated complex defense technology capabilities and counter-space research into clear briefs for leadership evaluation.

Congressional Intern, District Office of Congressman Lou Correa

09/2019 – 04/2020

- Enhanced stakeholder outreach by segmenting 250+ constituent inquiries using a custom CRM tagging system.
- Synthesized federal policy into concise briefs to support decision-making by congressional leadership.

Youth Program Director, Islamic Educational Center of Orange County

05/2015 – Present

- Secured \$30,000 in annual funding by cultivating strategic partnerships and authoring targeted sponsorship proposals.
 - Developed cross-functional teams to manage marketing, finance, community partnerships, and event programming
-

Education & Certification

Master of Public and International Affairs, University of Pittsburgh, Pittsburgh, PA

Obtained

Bachelor of Arts in Political Science/International Affairs, University of California, Riverside, CA

Obtained