



Lamont Joynes

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EDUCATION

University of Maryland Eastern Shore | Expected May 2027

Princess Anne, MD

Bachelor of Science in Finance | Cumulative GPA 3.1

May 2027

Awards: Dean's List, Thurgood Marshall College Fund Scholar, FedEx HBCU Scholar

Relevant Coursework: Strategic Management, Data Analytics for Business, Financial Accounting, Intro to AI, Business Communication

PROFESSIONAL EXPERIENCE

Wells Fargo | Corporate & Investment Bank (CIB) - Market & Counterparty Risk Internship

Charlotte NC May 2026 - Aug 2026

- Led the development of a comprehensive inventory of market risk reporting processes, capital analytics tools, and EUCTs, documenting ownership, business purpose, dependencies, and AI-driven optimization opportunities across critical risk management functions.
- Designed an executive-level AI/Copilot assessment and automation roadmap, identifying opportunities to streamline reporting, enhance data quality controls, optimize SQL/VBA workflows, and improve operational efficiency across TPMC processes.
- Conducted a comprehensive FRTB readiness review by evaluating controls, governance frameworks, reconciliation processes, reporting workflows, and regulatory requirements to identify gaps and support implementation efforts.
- Analyzed and mapped trading desk mandates across multiple asset classes, translating complex products, risk limits, trading activities, and regulatory requirements into standardized business intelligence supporting market risk governance and oversight.
- Built a Risk GPT semantic layer and knowledge architecture that transformed market risk methodologies, controls, governance requirements, and business processes into an AI-ready knowledge framework capable of supporting intelligent risk analysis and enterprise knowledge retrieval.

Beats by Dre | Data Analytics: Qualitative & Quantitative Insights Externship

June 2025-Aug 2025

- Analyzed 1,000+ Amazon and Best Buy reviews using Python (TextBlob, NLTK) to extract sentiment and themes, achieving 92% classification accuracy and surfacing actionable consumer insights.
- Conducted EDA on 1,500+ survey responses, identifying 3 key drivers of Gen Z brand loyalty—informing Beats' marketing and product strategy.
- Scraped and cleaned 10,000+ data points across competitors (Sony, Bose, JBL) using BeautifulSoup and Oxyllabs APIs to drive comparative feature benchmarking.
- Developed 6+ interactive dashboards and 12 visualizations using Seaborn/Matplotlib to present product sentiment trends and consumer priorities to stakeholders.

HP Tech Ventures | Deal Sourcing & Startup Analysis Externship

February 2025-April 2025

- Evaluated 50+ early-stage startups across AI, hardware, and enterprise software, assessing market potential and strategic fit.
- Conducted 20+ competitive landscape analyses to identify emerging trends and investment opportunities.
- Sourced 100+ potential startup deals through research, networking, and industry databases, expanding deal flow pipeline.
- Led due diligence on 5+ high-priority startups, collaborating with cross-functional teams to assess risks and scalability.
- Developed detailed financial models and valuation assessments for 10+ startups, influencing investment decisions.

LEADERSHIP & PROFESSIONAL DEVELOPMENT

Artificial Intelligence & Career Empowerment Certificate | University of Maryland Robert H. Smith School of Business

June 2025

JPMorgan Chase | Freshman Focus Event | Washington, DC

March 2024

Thurgood Marshall College Fund DevCon

April 2025

Resident Assistant | Umes | Princess Anne, MD

July 2024-2026

- Fostered an inclusive residential community by supporting student well-being, resolving conflicts, responding to emergencies, and promoting academic and personal success.

Student Government Association | Class Vice President | Princess Anne, MD

September 2023

- Led class representation: Acted as the primary voice for the Freshman class, advocating for student needs, concerns, and ideas in university meetings.
- Oversaw budgeting for class events and activities, ensuring responsible allocation of resources while maximizing impact.
- Mediated between students and administration to resolve concerns, promoting a positive campus experience.

Imperial Court | Mister Sophomore and Mister Senior | Princess Anne, MD

April 2024-Present

- Promoted school spirit through campus events, public speaking, and student engagement initiatives.

AFFILIATIONS & SKILLS

Affiliations: Imperial Court, Campus Ambassador, Resident Assistant, Track & Field, National Association of Black Accountants (NABA)

Skills: Microsoft Excel, Data Analysis, Strategic Planning, Business Communication, Public Speaking, Power BI, Time Management, AI Concepts, Team Leadership