

JACORION X. RANDLE
Business Operations | Finance | General Management

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PROFESSIONAL SUMMARY

Business operations and general management professional with experience leading business operations business operations, managing financial performance, coordinating teams, improving operational efficiency, and supporting business growth. Background includes general management of a 100+ employee entertainment business, P&L responsibilities, inventory management, vendor negotiations, acquisition analysis, and fundraising.

Currently serving as General Manager of Sachi's Cafe, LLC, with expanded responsibility for business growth, operational performance, and cost management. Pursuing a Bachelor of Science in Finance at Western Governor's University, with 33 credit hours completed.

EDUCATION

Western Governors University
B.S. Finance, In Progress, Expected December 2027

Ozen High School
General Diploma, June 2017

PROFESSIONAL EXPERIENCE

Sachi's LLC – Beaumont, Texas
Operating Manager | Oct 2021 - Current

- Led business growth, increasing monthly revenue from $18,000 to $45,000, representing 150% growth.
- Drive business growth through pricing strategy, operational improvements, and inventory management.

- Oversee daily business operations, financial performance, expense management, and team workflows.
- Identify cost-reduction opportunities and implement strategies to improve operating efficiency and profitability.
- Manage vendor relationships and negotiate terms to reduce expenses and improve resource utilization.
- Develop and improve standard operating procedures to strengthen consistency, accountability, and operational performance.
- Increased unit revenue by a 12% YoY through pricing strategy and inventory turnover improvements.
- Reduced operational waste by 9% through vendor renegotiations and process improvements.
- Coordinate operations across, sales, inventory, and business administration.

Campaign Consultant – Beaumont, Texas
Local Political & Strategy Consultant | Jan 2021 - Jun 2021

- Developed campaign strategy and managed donor outreach pipelines across local races.
- Generated $50k+ in donor commitments through structured fundraising and messaging systems.
- Organized outreach processes to support campaign objectives and fundraising efforts.

Equity of Texas – Houston, Texas
Acquisition Specialist Intern | Jan 2021 - Feb 2021

- Evaluated investment properties and structured purchase offers using valuation models and after-repair value analysis.
- Prepared letters of intent, partnership terms, and transaction documentation.
- Developed deal evaluation criteria to support acquisition decisions.
- Analyzed potential investment opportunities and assessed their financial viability.

Urban Air Adventure Park – Beaumont, Texas
General Manager | Nov 2018 - Nov 2019

- Managed operations for a 100+ employee entertainment business
- Held direct profit-and-loss responsibilities, overseeing financial and operational performance.
- Improved labor efficiency +15% through scheduling optimization and workforce restructuring.
- Directed and coordinated activities across departments responsible for service delivery, pricing, sales, and distribution.
- Oversaw staffing, scheduling, departmental coordination, and daily business operations.
- Supported operational planning and workforce management to improve productivity and business performance.

CORE COMPETENCIES

- General Management & Business Leadership
- Revenue Growth & Business Development
- Cost Reduction & Expense Management
- P&L Oversight
- Team Leadership & Staff Management

- Operational Process Improvement
- Financial Analysis & Business Performance
- Inventory & Vendor Management
- Acquisition Analysis
- Sales & Revenue Management
- Fundraising & Relationship Management

CAREER INTERESTS

Business Operations Management | Financial Operations | Operations Analysis | Corporate Finance | Executive Operations | Business Development

Open to full-time and part-time opportunities, including remote positions and relocation opportunities in Arizona.