

Isaac Foerster

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EDUCATION

University of Florida, Warrington College of Business

May 2027

Bachelor of Arts in Business Administration

Gainesville, FL

- GPA: 3.57
- Relevant Coursework:
- MAN4723 – Strategic Management
- QMB3250 – Statistics for Business Decisions
- QMB3302 – Business Analytics and AI
- FIN3403 – Business Finance

WORK EXPERIENCE

7Brew Coffee

December 2025 – Present

Shift Lead

Gainesville, FL

- Led and coordinated a team of 6-12+ employees per shift, ensuring efficient operations during peak hours with 100+ transactions per hour and \$1000+ in hourly sales.
- Optimized drive-thru workflow and role assignments, improving order speed and accuracy to reduce customer wait times.
- Drove loyalty program sign-ups by coaching team to consistently engage customers, increasing customer retention and database growth.
- Resolved customer concerns in real-time, maintaining a positive brand experience and minimizing service disruptions.
- Oversaw shift transitions and closing procedures, ensuring accuracy in cash handling and operational readiness.

DynoClimb

August 2022 – August 2023, May 2024 – August 2024, April 2025 – July 2025

Crew Member, Team Lead

DeLand, FL

DynoClimb is a small, locally owned Florida rock-climbing gym that specializes in the initiation of new rock climbers into the sport, as well as guiding more advanced climbers in their development processes.

- Assisted a diverse customer demographic to provide a safe and encouraging environment for rock climbers to improve.
- Aided in the planning, organization, and successful execution of multiple USA Climbing regional competitions.
- Increased company revenue through continuous promotion and sales of rock-climbing gear and merchandise, developing skills in customer service and retail sales.
- Managed Crew Members to maximize shift productivity and efficiency through completion of daily and weekly tasks.
- Directly oversaw the hosting of group events with 50+ customers, ensuring the team was meeting customer and company expectations.