Grace Olorunshola

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PROFILE

Aspiring MRICS with strong analytical skills from an Economics background, applied across multidisciplinary real estate settings. Experienced across property management, commercial real estate, ESG advisory and corporate strategy, reflecting an acute interest in the built environment.

EDUCATION

University of Leicester, BSc Economics - 2:1 (Achieved) **2023 – 2026**

- Firms, Markets and Welfare (80.4%), Microeconomics (70%), Macroeconomics (68%)

Riverside School, A-Levels: Economics, English, Mathematics **2021 – 2023**

RELEVANT EXPERIENCE

The Land Collective, The ESG Launchpad Programme, **Sep 2026 – Ongoing**

- Selected from 40 applicants for an immersive ESG programme focused on the built environment, engaging with senior professionals across AECOM, Cundall, Dodds & Shute, SitusAMC and Hillbreak.
- Completed pre-programme research and discussions on the commercial implications of ESG and selected as team lead for the programme's corporate challenge with AECOM.
- Identified as a standout candidate by The Land Collective's CEO, leading to an opportunity to contribute as a Research Consultant for its newsletter, drawing on independent research and discussions with senior executives from ESG insight sessions.

Redbridge Council, AppCop Property and Assets Intern **Aug 2026 – Sep 2026**

- Addressed a backlog of 75+ Office of the Public Guardian (OPG) reports, clearing 8 within a 2-week period across cases spanning 5 years and reviewing how clients' property and assets were being managed.
- Built rapid familiarity with a client base of around 90 active clients, conducting property visits and inspections for 6 clients in a day and acting as a client representative on transactions valued at over £100,000 for line-manager approval.
- Navigated local government systems, cross-referencing records across platforms to maintain accuracy and identify recurring patterns, inefficiencies and inconsistencies before they became compliance risks.

Savills, Summer Scheme Intern **Jun 2025 – Jul 2025**

- Managed stakeholder communications during commercial site visits, coordinating cross-functionally with tenants, landlords and clients across assets valued at over £500 million.
- Planned and delivered 6 canvassing campaigns resulting in 13+ qualified leads and subsequent offer submissions from clients.
- Produced concise market analysis and valuation summaries supporting commercial investment discussions and acquisition decision-making within senior management.
- Built and maintained a centralised tracker covering 60+ acquisition opportunities, improving audit visibility and deal-flow efficiency for nationwide retail and leisure operators.

ADDITIONAL EXPERIENCE

Extern, Corporate Strategy (remote) **Sep 2026 – Ongoing**

- Competed against 50 international participants to analyse corporate market vulnerabilities within the UK real estate market using quantitative and qualitative data, applying the Incorruptible 4-Lens Framework to produce and present findings to its founder.

Kalapula Agribusiness Ventures, Sustainability Strategy Consultant **Mar 2026 – Apr 2026**

- Delivered a commercial growth strategy for a Zambian agribusiness, identifying 5 propositions and channels with the strongest potential to drive long-term commercial value and land asset value.

Fosse Healthcare, Call Centre Sales Agent **Jan 2025 – Apr 2025**

- Managed over 80 inbound and outbound calls daily, generating new client opportunities by independently identifying needs and promoting additional services, increasing package utilisation and maximising value for service users in a fast-paced environment.

Primus Place Student Accommodation, Student Warden **Oct 2024 – Jun 2025**

- Supported residents across the student accommodation, managing lockouts, responding to resident queries and incidents, and helping maintain a safe and well-managed residential environment during out-of-hours periods.

LEADERSHIP AND ACHIEVEMENTS

Interviewer, The Times Final Year Student Survey **Jan 2026 – Feb 2026**

- Ranked among the top 3 highest-earning interviewers across all degree cohorts, guiding fellow interviewers in best practices, contributing to a 45% increase in surveys completed.

Lead Volunteer, Hilltop Aid Homelessness Support Charity **Jun 2018 – Dec 2025**

- Worked as a lead volunteer in foodbanks, local fundraising, annual Christmas parties, renovating hostels and providing job-search assistance within the local borough of Barking and Dagenham.

Team Lead, ULSB Consultancy Competition (Centrica) **Nov 2025**

- Led a runner-up team that identified operational inefficiencies and presented findings to directors of a UK energy supplier.

TECHNICAL SKILLS

Proficiency in: Excel / PowerPoint / Bloomberg Terminal/ CRM Systems / Stata & SQL / Data visualisation and performance reporting