FRIZKY MAMAHIT

Entrepreneur | Project Management | Business Development | Business Operations | Web3

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PROFILE

Self-taught operator and product builder with over four years in crypto and fintech. Ran a USDT/IDR P2P trading business across four exchanges (2,300 to 2,700 orders and 500K to 600K USDT in volume a month), designed the multi-bank liquidity structure behind it, and built the dashboard that managed it. Also founded and launched an apparel brand and built a sales-tracking application for a travel agency. Looking for business development or project management roles where market research, operational detail, and fast execution matter.

SKILLS

Business & Research: Business Development · Market Research · Business Analysis · Investment Research

Digital Tools & Product: AI-Assisted Development · Digital Product Development · Business Applications

Finance & Web3: Cryptocurrency · Web3/DeFi · P2P Trading · Cash-Flow & Liquidity Management

Operations: Process Improvement · Project Management · Risk Management

EXPERIENCE

Travel & Tour Agency (Client)

Freelance Product Developer · Freelance Sep 2025 – Sep 2026

- Gathered requirements and built a custom sales and agent-tracking application for the agency's 8-agent team, which purchased it.
- Retained after delivery for a year to ship ongoing updates to workflows, UI, links, and features.

NUMEN Capital

Founder & Operations Manager · Self-employed Nov 2025 – Aug 2026

- Ran a USDT/IDR P2P trading business across four exchanges: 2,300 to 2,700 orders and 500K to 600K USDT in volume per month (5M+ USDT over 10 months).
- Designed and built an operations dashboard (ACE X) integrating three exchanges into one workspace, with real-time rate tracking and auto-pricing that holds ads at a chosen rank against competing merchants.
- Designed a multi-bank liquidity structure across 10 Indonesian banks to manage transfer limits, settlement speed, and risk.
- Wound down in Aug 2026 after high-volume accounts were flagged for review.

ACELUXIV

Founder & Business Operations · Self-employed Jun 2024 – Oct 2025

- Took a custom apparel brand from concept to launch in 7 months: fabric research, manufacturer selection, product design, pricing, and a gamified community system.
- Launched in Mar 2025 with two customizable products, expanding to three; reached ~IDR 16M revenue and ~IDR 8M profit (~50% margin) in the first month, growing ~15% month over month.
- Coordinated suppliers across China and Indonesia and built an e-commerce and inventory tracking app using AI-assisted tools.
- Grew a local reseller network from 3 to 15+ active individuals across university, gaming, and anime communities by pitching the idea behind the brand; with referral codes and in-app commission tracking, they drove ~80% of monthly sales at peak.
- Closed in Oct 2025 after the creative partner stepped back.

Confidential Syndicates (under NDA)

Private Investor · Self-employed Feb 2022 – Sep 2025

- Joined 20+ venture groups and syndicates to source deals, researching each startup's market and business model before investing.
- Made 15+ investments of US$2K to US$5K each through collective syndicate tickets, totaling over US$70K.

Independent Research & Testing

Web3 Research & Product Testing · Self-employed Jan 2022 – Jun 2024

- Tested 150+ early-access, alpha, and beta crypto and DeFi products, evaluating functionality, user flows, and usability.
- Won rewards on 34 of them through bug bounties, trading competitions, and selected-feedback programs.

The edge Bali

FnB Service · Apprenticeship Jul 2021 – Nov 2021

- Worked front-of-house at a semi-fine-dining beach club, covering guest service, table setup, and orders.

SELECTED PROJECTS

P2P Trading Dashboard Sep 2025 – May 2026

- Multi-exchange operations dashboard (ACE X) that brought order monitoring, rank-based auto-pricing, capital allocation, and performance metrics for three exchanges into one workspace. Built while in live use, and ran all P2P operations through Aug 2026.

Agent Sales Tracker Sep 2025 – Feb 2026

- Sales tracking system for agent activity, transactions, and key performance indicators, built for and purchased by a travel agency. Used by its 8-agent team and maintained after delivery.

Inventory Management Apr 2025 – Jul 2025

- Inventory tracking system for ACELUXIV's e-commerce operation covering stock levels, inventory movements, and product availability.

CERTIFICATIONS

- **PMI / Project Management Institute: Project Management Ready™** · Nov 2023
- **HubSpot Academy: AI for Marketing, Sales and Service Bootcamp** · May 2026
- **HubSpot Academy: Digital Marketing; Social Media Marketing I & II** · May 2026
- **Project Management coursework: IBM, SkillUp via Coursera, IBMI, Alison** · Oct – Nov 2023

EDUCATION

Royal Ocean International · Vocational School, FnB Service · Jul 2020 – Nov 2021

SMA UNKLAB Airmadidi · High School, Social Sciences · Indonesia · 2016 – 2019

Languages · Indonesian (Native) · English (Strong reading & comprehension; developing spoken fluency) · German (Beginner)