

Edwin Gutierrez Hernandez

Edwindo543@gmail.com | 347-638-0661 | Bronx, NY | www.linkedin.com/in/edwin-gutierrez543/

EDUCATION

Hunter College CUNY - GPA: 3.26/4.00

New York, NY

B.S. Accounting | Minor: Economics, Business Studies

Aug 2024 – May 2028

Coursework: Intermediate Accounting 1, Business Law 1, Economic Statistics, Intermediate Accounting 2, Computer Accounting Systems, Managerial Accounting, Principles of Microeconomics

Activities & Societies: Accounting Society of Hunter College, Business Studies Cooperman Program, ALPFA Hunter College, Investment & Trading Society of Hunter College, Bridge to Internship Success Program, Dean's List Spring 2026

TECHNICAL SKILLS

Skills: Native Spanish Speaker, Microsoft Excel, Microsoft Word, Microsoft PowerPoint, QuickBooks Online, Stata, Raiser's Edge NXT

PROFESSIONAL EXPERIENCE

St. Nicks Alliance

Brooklyn, NY

Development & Events Marketing Intern

Jul 2026 – Aug 2026

- Audited and migrated over 2,000 donor profiles and 3,500 gift records from Network for Good, ensuring 100% data integrity to facilitate a system-wide Raiser's Edge NXT database implementation
- Reconciled general ledger entries with internal spreadsheets and external databases to identify and resolve missing constituent and gift data, rebuilding incomplete profiles and achieving 100% data accuracy across 20+ major campaigns

Regal Cinemas

New York, NY

Floor Staff

Feb 2026 – Jun 2026

- Assisted 200+ guests per shift by scanning tickets and directing them to auditoriums, maintaining a 95%+ guest satisfaction rating
- Resolved 10+ guest inquiries per shift by referencing ticketing & scheduling systems, reducing average response time by 30%

PROJECTS

OptiPath Advising – Strategy & Outreach Plan

Remote

Business Strategist Intern

Jul 2026 – Aug 2026

- Assessed OptiPath Advising's positioning, messaging, and outreach channels to identify priority target audiences across the healthcare sector, informing a scalable multichannel outreach strategy
- Developed a messaging framework and executed an AI-assisted email campaign, sending 500+ personalized outreach emails and achieving a 4% response rate over a 6-week engagement plan

Excel & AI Financial Modeling Extern

Remote

Equity Valuation Analysis — WEX Inc. (NYSE: WEX)

May 2026 – Jun 2026

- Scanned WEX's 10-K and input historical financial data into Excel, calculating key ratios to benchmark performance across three segments: Mobility, Benefits, and Corporate Payments
- Built driver-based forecasts and a DCF valuation using AI tools, estimating an intrinsic value of ~\$211/share vs. a market price of ~\$161/share, and packaged findings into an investment deck concluding the stock was undervalued

PROFESSIONAL DEVELOPMENT

Expedition EY Program – EY (Ernst & Young)

Remote

Program Participant

Apr 2026 – Apr 2026

- Selected from 5,000+ applicants for EY's program focused on giving insight on audit, tax, assurance, & consulting; gained exposure to the day-to-day responsibilities of EY interns
- Engaged with EY professionals through live sessions, gaining insights into career paths within public accounting.

Wall Street Prep — Financial & Valuation Modeling Bootcamp

New York, NY

Certificate of Accounting & Financial Statement Modeling

Apr 2026 – Apr 2026

- Built a 3-statement financial model in Excel using Apple's 10-K linking the income statement, balance sheet, and cash flow statement

- Analyzed 10-K financial statements & JPM equity research to assess company performance and understand key accounting drivers

Hunter College — Bridge to Internship Success Program

New York, NY

Certificate of Internship Readiness Participant

Oct 2025 – Nov 2025

- Participated actively in an 8-week career readiness program with 50+ students focused on building professional identity, communication, & internship preparation
- Engaged in weekly reflections & activities designed to increase confidence, clarify career goals, & prepare for future internship opportunities

CERTIFICATIONS AND JOB SIMULATION

• Goldman Sachs Internal Audit Job Simulation (Forage) • Certificate of Internship Readiness (Hunter College) • Intuit Certified ProAdvisor: QuickBooks Online Level 1 • Introduction to MS Excel (Simplilearn) • PWC US Audit Job Simulation (Forage) • EY Audit Job Simulation (Forage) • Wall Street Prep Accounting & Financial Statement Modeling Certification • Excel: VLOOKUP & XLOOKUP (LinkedIn Learning) • Blackbaud Raiser's Edge NXT® Fundamentals Certification