DERRIONA TARPKINS

BUSINESS ADMINISTRATION STUDENT | CORPORATE STRATEGY EXTERN | CLIENT & OPERATIONS PROFESSIONAL

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PROFESSIONAL SUMMARY

Business Administration student with hands-on experience in corporate strategy, financial-services training, operations, and fast-paced fulfillment environments. Currently completing a verified Corporate Strategy Externship with The Lean Startup Co. under Eric Ries, applying structured diagnostic frameworks to business and brand problems. Brings strong communication, analytical thinking, process discipline, customer-facing professionalism, and a proven ability to learn quickly and support team goals.

CORE SKILLS

Client Service | Business Strategy | Business Development | Analytical Thinking | Training & Facilitation | Professional Communication | Compliance Awareness | Operations | Time Management

PROFESSIONAL EXPERIENCE

The Lean Startup Co. via Extern | Corporate Strategy Externship — In Progress

- Apply the Incorruptible 4 diagnostic framework to identify observable brand-level weaknesses and document structured findings.
- Conduct strategy-focused research and translate observations into clear, organized business insights for portfolio-ready deliverables.
- Build practical experience in corporate strategy, business development, problem diagnosis, and strategic communication under mentorship from Eric Ries.

The Broker Group | Financial Services Training Facilitator — Sep 2026

- Built and managed a three-week one-on-one training schedule covering 16 PowerPoint presentations, reviews, and a final assessment.
- Delivered virtual instruction, demonstrated processes, answered questions, and checked trainee understanding through discussion and practice.
- Prepared training materials, tracked progress and follow-up needs, and provided feedback on client communication, professionalism, and compliance topics.

Amazon | Machine Operator — 2026 - Present

- Operate and monitor assigned warehouse machinery and equipment while following safety, quality, and productivity procedures.
- Perform routine equipment checks, report operating issues, and coordinate with team members and leadership in a high-volume environment.

Caterpillar | Warehouse Assembly Associate

- Assembled parts and components according to work instructions and quality expectations; checked completed work for accuracy and reported concerns.
- Maintained an organized work area and followed required safety and PPE procedures to support consistent production flow.

Ollie's | Warehouse Associate

- Sorted, organized, moved, and staged merchandise while maintaining orderly storage areas and following accuracy and safety procedures.
- Worked effectively with the warehouse team to complete daily assignments and respond to changing priorities.

EDUCATION

Associate's in Business Administration and Management - In Progress | Class of 2028

ADDITIONAL STRENGTHS

Customer-focused communication | Professionalism | Process adherence | Problem solving | Team collaboration | Adaptability | Learning agility | Quality and safety mindset