

DEREK ROBERT

Gainesville, Florida

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PROFILE SUMMARY

SUMMARY

- Business Administration student at the University of Florida with experience in entrepreneurship, client relationship management, data analysis, and business operations. Interested in financial services and wealth management, with demonstrated experience using Microsoft Excel, leading customer relationships, and operating an independent business.

EDUCATION

University of Florida, Warrington College of Business
Bachelor of Arts in Business Administration - Sociology

Gainesville, FL
May 2028

Magna Cum Laude | St. Petersburg College
Associate of Science - Data Science
Associate of Arts - General

St. Petersburg, FL
May 2025

SKILLS

Technical: Microsoft Excel, Adobe Photoshop, Data Management, Data Analysis

Business: Customer Relationship Management, Client Communication, Digital Marketing

Other Interests: Motocross, Golf, Small Coding Projects

WORK/INTERNSHIP/RESEARCH/RELEVANT EXPERIENCE

St. Petersburg College
School Cafeteria Worker

St. Petersburg, Florida
August 2025 - May 2026

- Coordinated transportation of 20–30 prepared meals daily from a satellite kitchen to campus, ensuring meals arrived on schedule for student distribution
- Controlled storage of 30+ pre-devised meals according to food-safety procedures while maintaining a clean and sanitary freezer environment
- Distributed 15–25 lunches daily and documented meal counts to maintain accurate inventory and food-usage records
- Organized 5–8 breakfast meals daily for next-day distribution to support efficient morning service

Chick-Fil-A
Back of House - Team Member

Seminole, Florida
August 2024 - July 2025

- Controlled 100+ lbs. of frozen chicken inventory by receiving, labeling, and rotating products according to pull dates and food-safety procedures
- Cooked, Marinated, and Breaded 144–216 lbs. of chicken during an 8-hour shift through marinating, breading, and cooking while sustaining company food-safety standards
- Coordinated with back-of-house and front-of-house team members to prepare several hundred menu items per shift, supporting timely order fulfillment during peak service periods
- Completed closing dish sanitation responsibilities within a 2–3 hour window using a three-compartment sink and commercial dishwasher while guaranteeing separation of raw and ready-to-use equipment

Self Employed
Mobile Detailer

Seminole, Florida
July 2023 - August 2024

- Founded and managed an independent mobile detailing business, generating approximately \$15,000 in sales from 45+ customers over 13 months
- Developed a Microsoft Excel-based tracking system for 45+ customers to organize service history, pricing, revenue, expenses, and repeat business
- Built client relationships with 45+ customers across Pinellas and Hillsborough counties through scheduling, service consultations, follow-ups, and feedback requests
- Launched and managed a company website, Google Business Profile, and 3 social media platforms to market services and generate new customer leads