

Conner Carsten

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EDUCATION

Southern Methodist University, Cox School of Business

Dallas, TX

Bachelor of Business Administration, Finance

Cumulative GPA: 3.69 / 4.0

May 2028

- Distinguished Scholarship (merit-based scholarship)
- President's Honor List – Fall 2024 & Spring 2025

EXPERIENCE

Turnkey Solutions

Flagstaff, AZ & Tampa, FL

Financial & Operations Analyst Intern

May 2026 – Jun 2026

- Developed a project pricing and cost-estimation model to streamline customer proposal preparation and improve estimating efficiency
- Assisted in preparing and evaluating project bids and proposals for large-scale multifamily and student housing projects, incorporating labor, material, and project-scope requirements
- Analyzed project costs and operational requirements to support staffing, budgeting, and profitability decisions

Supervisor

May 2025 – Aug 2025

- Directed housing turnover projects across multiple cities under tight deadlines, coordinating with investors, property managers, and on-site crews to deliver high-quality results on time
- Managed residential properties with service contracts totaling over \$400,000 and 1,500 residents
- Gained valuable experience working through long hours and demanding schedules, resolving conflicts under pressure, and adapting to unexpected challenges in a fast-paced environment
- Strengthened resilience, leadership, and project execution by holding teams accountable, staying late to tackle problems, pushing through setbacks, and finishing strong regardless of obstacles

Self-Employed

Corpus Christi, TX

Boat & Car Detailing

May 2023 – Aug 2024

- Built a detailing business from scratch, designing and running online ad campaigns, selling, and grinding through long summer days in extreme heat to deliver consistent service and serve clients
- Delivered meticulous, detail-oriented work on every project, consistently exceeding client expectations and built a reputation for reliability, precision, and relentless hustle
- Proved willingness to put in the hard, unglamorous work necessary to grow a business

LEADERSHIP

Tech Leadership Institute

Lubbock, TX

Spring Cohort

Feb 2025 – May 2025

- Selected as one of only 80 participants out of 9,000+ peers
- Participated in workshops and collaborated with a diverse group of students to sharpen communication, teamwork, and resilience, embracing feedback, and pursuing personal growth
- Developed personal leadership style through structured workshops and interactive exercises

ADDITIONAL INFORMATION

Languages: Fluent in English; Intermediate Latin proficiency

Technical Skills: Microsoft Office (Word, Excel, PowerPoint, Outlook, OneNote), Bloomberg

Certifications & Training: Financial Modelling in Decision-Making & Business Planning, PwC Technology Consulting Job Simulation, Excel Associate Certification

Activities: Private Equity & Venture Capital Club, Martial Arts Club

Interests: Rock Climbing, Motorsports, Traveling, Mixed Martial Arts, Football, and Soccer