Claudia Iacob

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EDUCATION

London School of Economics and Political Science **London, UK**
BSc in Philosophy and Economics (Achieved Grade: 2:1) *Sep 2023 – Jun 2026*

- Awarded the Golden Scholar Scholarship (1 of 1 recipients per year out of 100s of applicants)
- Received the LSE100 Outstanding Achievement Award placing in the top 2% of 1,900 students for an ESG research and advisory project on Saudi Arabia's Economy

Bentley Wood Sixth Form **London, UK**
Secondary Education *Sep 2016 – Aug 2023*

- A-Levels: Economics (A*), Mathematics (A), Philosophy (A), EPQ (A) (REALrating Grades: A*A*A)
- LIBF Level 3 Certificate in Financial Studies (A); awarded a scholarship for placing top 3% nationally

WORK EXPERIENCE

Ocado Retail **Hatfield, UK**
Commercial Strategy & Partnerships Intern *Jul 2026 – Sep 2026*

- Project-managed a consulting-style feasibility case alongside Future of Food Phase 2, coordinating cross-functional teams to achieve launch readiness two weeks ahead of schedule
- Quantified a £47.8m opportunity and developed the made-to-order business case through financial modelling, market analysis and commercial due diligence across 7+ competitors, customer segments, seasonality, cannibalisation and margins
- Presented the business case to the Trading Director and influenced approval of the recommendations, with Ocado Retail now progressing the proposition towards launch
- Managed relationships with 44 supplier brands and coordinated Future of Food Phase 2 from planning through launch, aligning Marketing, Buying, Compliance and Sustainability to deliver over 3× online-aisle traffic and 42% higher conversion
- Delivered six executive presentations, including four to C-suite leaders, and produced 112 slides for audiences of 7–18 people; recognised for strong performance with a CCO-requested internship extension

Scotiabank **London, UK**
GBM COO Business Management Analyst *Jun 2025 – Aug 2025*

- Analysed the European Capital Markets client portfolio using quantitative analysis, identified 566 inactive accounts, and drove £219,000 in annual KYC savings; commended by the COO for commercial impact
- Mapped end-to-end European Capital Markets and Corporate & Investment Banking booking flows in a 108-slide reference deck, supporting process transparency, governance and consistent execution across teams
- Delivered 10 strategic outputs for senior stakeholders, including analysis of AI-enabled process improvements and a Middle East market assessment that informed prioritisation of three expansion markets
- Conducted market analysis of Middle Eastern sovereign wealth fund, central bank and commercial bank markets, generating strategic insights that advised and influenced the Europe Head of Capital Markets prioritise 3 markets for expansion
- Researched and evaluated AI-driven commercial opportunities across GBM and presented a 20-slide strategy to 10+ Managing Directors; the analysis was distributed regionally to support decision-making

CNA Hardy **London, UK**
Underwriting Governance Audit Intern *Jul 2024 – Aug 2024*

- Gained exposure to commercial insurance, audit and underwriting governance across eight departments
- Led a seven-person team analysing workforce trends and developed recommendations on mentoring and graduate pathways; commended by the CEO, who requested DEI follow-up

Hanson Wade **London, UK**
Spring Finance Insight *Mar 2024 – Apr 2024*

- Reviewed client contracts across Salesforce and finance records, identifying a 58% documentation gap and reconciling 62% of missing contracts, exceeding the assigned target (50%) & improving record completeness
- Built a centralised financial-records Excel tracker, improving data accessibility and supporting the 2024 budget forecast

Champagne + Fromage **London, UK**
Waitress (Front of House and Junior Supervisor) *Nov 2023 – June 2024*

- Maintained responsive customer service in a high-pressure environment, independently serving 80+ customers in a peak hour and earning management recognition for reliability
- Completed stock counts across 2,000+ units and reconciled daily till takings, supporting accurate inventory and cash controls

EXTRACURRICULAR ACTIVITIES

LSE Raising and Giving Society **London, UK**
Head of Events (previously Events Officer) *Sep 2024 – Jun 2026*

- Progressed from Events Officer to Head of Events, leading the planning and delivery of charity pub quizzes, a casino night and a fashion show through stakeholder coordination and event logistics
- Led event logistics and coordinated competing priorities, contributing to the society's £60,000+ annual charitable fundraising

Forage Oliver Wyman **London, UK**
Consulting Job Simulation *Feb 2026*

- Analysed financial performance across 4 insurance product lines in Excel, identifying a 9.1% premium decline and unprofitable combined ratios of 110% in Auto and 104% in Home
- Produced a 5-slide diagnostic presentation, developing 2 hypotheses linking underperformance to pricing competitiveness and rising operating costs
- Developed a 6-slide recommendations deck proposing claims triage and automation, outlining approximately $11m in projected annual savings within the simulation

London School of Economics and Political Science **London, UK**
Student Strategy Consultant (Academic Project) *Sep 2023 – Jun 2024*

- Analysed Saudi Arabia's GDP composition and energy trends, identifying diversification opportunities across 3 non-oil sectors: financial services, manufacturing and tourism
- Developed a climate investment fund proposal involving a US$163.6bn equity allocation and a 15-percentage-point increase in Aramco's levy, outlining funding for renewable energy and economic diversification, being awarded the LSE Outstanding Achievement Award

SKILLS & INTERESTS

Languages:	English (Fluent), Romanian (Native)
Technical Skills:	Microsoft Excel and PowerPoint, PowerBI (beginner level)
Certifications:	15 Days of AI, Oliver Wyman Integrated Consulting Group Job Simulation (Forage)
Activities:	LSE Consultancy Society, mentored an LSE student as a Neurodivergence Mentor; upReach Associate
Analytical Skills:	Financial modelling, market analysis, commercial due diligence, opportunity valuation and quantitative analysis