

Brian De Jesus Bonilla

Hampton Bays, NY | bdjba7@gmail.com | 631-875-5903 | LinkedIn

EDUCATION

Borough of Manhattan Community College

New York, NY

Associate of Science, Business Administration. Dean's List (2x). GPA: 3.8.

January 2025 - Present

Relevant Coursework: Financial Accounting I & II, Microeconomics, Macroeconomics, Statistics, Computing for Business

EXPERIENCE

Business Analytics Intern, Technology Consulting

June 2026 – August 2026

OpsPal

Miami, FL

- Conducted a full operational audit on a \$1.2M-valued service business using a MECE diagnostic framework, identifying high-impact revenue gaps with projected potential for an average 20% revenue increase
- Developed a client-facing pitch deck translating RevOps and AI infrastructure solutions into actionable recommendations for SMB and startup audiences
- Produced a phased implementation roadmap covering CRM, automation, and AI operations to close client capability gaps and align with OpsPal's service offering

Strategy Consultant Extern, Healthcare Consulting

May 2026 – July 2026

Institute of Mental Health

- Mapped mental health case management workflows across care transitions, surfacing coordination gaps, hidden risks, and unclear ownership affecting continuity of care
- Applied root cause analysis to diagnose systemic workflow failures and invisible coordination work, translating findings into structured, actionable risk insights
- Prototyped a work-quantification dashboard concept to convert case management activities into measurable metrics supporting staff, risk management, and value communication

Healthcare Consultant Extern (Forge)

January 2026 – January 2026

KPMG

- Analyzed 5,000 patient visits across 25 facilities in Excel, identifying a 38% wait-time gap between providers driving approximately \$400 in excess cost per patient
- Evaluated 5 industry sources for credibility, isolating 2 evidence-based practices benchmarked to a 28% wait-time reduction
- Delivered 3 prioritized recommendations to engagement leadership via a client-ready presentation, targeting approximately 230 hours of annual staff-time recovery

Customer Service Associate

June 2025 – January 2026

Dime Commercial Bank

Southampton, NY

- Advised clients on financial needs through structured discovery, referring products including HYSAs, CDs, and Money Market Accounts aligned to individual financial goals
- Educated customers on personal and business online banking services, resolving inquiries across both account types
- Investigated and identified fraudulent behavior across checks, transactions, ACH transfers, wires, and customer activity

ACTIVITIES & LEADERSHIP

BMCC Student Managed Investment Fund

February 2026 - May 2026

Junior Analyst

- Synthesized 3 years of primary-source balance sheet data and 5-year cash flow projections from Pfizer's 2025 SEC 10-K filing into a structured equity thesis, identifying 64% price upside and 20% IRR; presented a formal BUY recommendation to a faculty panel of judges, demonstrating command of the financial analysis and investment rationale for a \$150B company

Business & Entrepreneurship Club

Member

Martial Arts Club

Member

SKILLS

Technical: Advanced Excel (DCF modeling, valuation analysis), PowerPoint, Word

Languages: Spanish (fluent)