

Bernardo Grams Perini

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EDUCATION

Florida International University

April 2027

Bachelor of Business Administration in Business Analytics and Artificial Intelligence & Finance | GPA: 3.7 / 4.0

Awards | FIU Student Employee of the Year 2025; FIU Dean List: Summer 2023 - Present

WORK EXPERIENCE

Career and Talent Development at Florida International University

October 2023 - Present

Office Specialist

Miami, FL

- Coordinate biannual career fairs with 2,000+ attendees, strengthening employer-student connections and utilizing Handshake for targeted job matching.
- Served as a primary point of contact for the office providing personalized guidance on career resources and resolving complex account issues to ensure a positive client experience.
- Assist in organizing 100+ events, managing setup, materials, and tech coordination to ensure seamless execution.

BB Americas Bank

June 2026 - July 2026

Payment Products Intern

Miami, FL

- Gained cross-functional exposure across the Payment Products area, supporting credit, debit, and prepaid card projects, operational processes including card loads and testing, and department reporting.
- Developed an AI chatbot in Jira/JSM to serve as the area's knowledge assistant, reducing by 90% the time/volume of recurring questions the team had to manually answer for 7 branches and other bank departments.
- Led a credit segmentation analysis using Fiserv Card Expert data, analyzing customers, spending patterns, and branch performance to develop an activation strategy segmented into 6 profiles.

NC Group (EMS)

June 2025 - August 2025

Corporate Finance and M&A Intern

São Paulo, Brazil

- Led the design and implementation of a financial process within a new ERP system for Rio Biopharmaceutical's U.S. operations, covering Sales, Payments, Bookkeeping, and Reporting, with integration into Grupo NC's global financial workflows.
- Planned and conducted financial analysis across 20+ NC Group companies, which together generate over R\$12 billion in annual revenue analyzing data, preparing comprehensive budgets and forecasts, consolidating results, and supporting monthly closings and the preparation of consolidated financial statements to inform strategic decision-making.
- Supported 3 M&A and investment initiatives by developing detailed valuation models and conducting in-depth market research, aligned with the group's long-term strategy and growth ambitions across diverse sectors.

LEADERSHIP & CAMPUS INVOLVEMENT

Brazilian Student Association at FIU

January 2025 - Present

Head of Public Relations & Corporate Relations

Miami, FL

- Develop and manage strategic partnerships with 10+ companies and industry professionals to expand BRASA FIU's network, secure resources, and increase the organization's visibility in both academic and corporate spaces.
- Lead a finance mentorship program connecting students with professionals from the industry, offering hands-on guidance, career insights, and technical development to prepare members for roles in finance.
- Collaborate with other directorates to align communication strategies and organize 50+ social and professional events, including workshops and networking sessions, to foster student integration and engagement on campus.

ALPFA FIU (Association of Latino Professionals For America)

May 2025 - December 2025

Co-Director of Member Relations

Miami, FL

- Served as the main point of contact for 250+ members, ensuring effective communication, personalized support, and a welcoming environment that encourages active involvement.
- Maximized member development by personally leading hands-on resume reviews and mock interviews, while also organizing social events to enhance their professional and personal development
- Partnered with the executive board to gather member feedback, identify needs, and implemented targeted engagement strategies that strengthen community, increased satisfaction, and elevated the overall member experience.

SKILLS

Languages: Portuguese (Native), English (Fluent), Spanish (Advanced)

Technical Skills: Proficient in Microsoft Office Suite, Power BI, Salesforce, Python (Basic), Handshake, Canva Design

Fundamental Conflict Resolution - Microcredential at FIU