

Benjamin Thomson

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EDUCATION

Indiana University, Kelley School of Business

Bloomington, IN

Bachelor of Science in Economic Consulting and Finance

Expected May 2029

- **Cumulative GPA:** 3.68/4.00
- **Relevant Coursework:** Financial Accounting, Managerial Accounting, Business Analytics, Microeconomics, Computers in Business (Excel/Power BI, MS Access etc)
- **Awards & Honors:** Dean's Scholarship; merit-based \$24,000 award for high academic performance; Kelley Direct Admit

West Morris Mendham High School

Mendham, NJ

High School Diploma

June 2025

- **GPA & Honors:** 3.70/4.00; AP Scholar with Honor; National Honor Society; Varsity Tennis (three-time state sectional champion)

EXPERIENCE

Exalta Group

Bethlehem, PA

Mergers & Acquisitions (M&A) and Business Transformation Intern

May 2026 – Aug 2026

- Managed AI implementation of a smart redaction solution for the regulatory compliance team, automating manual document review and driving process improvements projected to deliver \$200,000+ in annual cost savings
- Led deal sourcing and financial screening for a medical device M&A initiative, performing market research and financial analysis on 120+ targets to build a pipeline screened on strategic and valuation criteria
- Presented three board-ready M&A targets to the CEO and Chairman of the Board, delivering diligence findings and strategic recommendations that were adopted and advanced for further evaluation

JB Auto Detailing

Mendham, NJ

Co-Founder

Apr 2025 – Aug 2025

- Co-founded and scaled a residential auto detailing business, generating \$8,000+ in revenue through direct client outreach, lead generation, and social media marketing
- Built pricing models and managed budgets in Microsoft Excel, analyzing per-job margins and unit economics to improve profitability and customer retention

Dunkin' Donuts

Mendham, NJ

Team Member

Aug 2023 – Aug 2025

- Processed 100+ transactions per shift, balancing cash drawers and reconciling daily sales reports to ensure financial accuracy and minimize discrepancies
- Managed 200+ customer transactions per shift with zero register discrepancies and onboarded four new hires on cash handling and service standards

LEADERSHIP & ACTIVITIES

Kappa Sigma Social Fraternity

Bloomington, IN

Grand Treasurer

Feb 2026 – Present

- Administer a \$350,000+ annual operating budget for a 170+ member organization, managing cash flow forecasting, dues collection, accounts payable, and expense allocation
- Supervise four finance committees (housing, philanthropy, fundraising, and merchandise), leading budgeting, variance analysis, spending approvals, and revenue planning across chapter operations

Harvard Student Mentors Investment Competition

Mendham, NJ

Semi-Finalist

Jan 2025 – Apr 2025

- Constructed and pitched a diversified equity portfolio to a panel of three judges, applying DCF and comparable company valuation, sector allocation, and risk-adjusted return analysis to advance to the semi-finals of a global competition

SKILLS & INTERESTS

- **Technical Skills:** Microsoft Excel (financial modeling, pivot tables, lookups, data tables), PowerPoint, Word, Power BI, Bloomberg Terminal, process automation
- **Finance & Analytical Skills:** Equity valuation (DCF, comparable companies), financial statement analysis, portfolio construction, asset allocation, market and industry research, budgeting and forecasting, and M&A research
- **Interests:** Competitive Chess, New York Knicks Basketball, Tournament Poker, Kickboxing, Roman History, Greek Philosophy, Cooking and Baking, Listening to Podcasts, Playing Guitar, Video Games, Public Speaking, New Languages