

# Avishkaar Nair

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## EDUCATION

### The Pennsylvania State University

B.S. in Economics

Pursuing Smeal College Business Fundamentals Certificate

*Expected Spring 2029*

Cumulative GPA: 3.94

Dean's List: Fall 2025, Spring 2026

University Park, PA

*Graduation May 2029*

## WORK EXPERIENCE

### VC Extern, Mangusta Capital

*Venture Capital Extern*

Remote

August 2026 - Present

- Evaluated a live VC fund's investment thesis in Vertical AI and screened startups against sourcing criteria, shortlisting one company and building the case for further due diligence
- Conducting due diligence on the shortlisted company's market size, leadership team, financials, and competitive positioning, drawing on fundraising data and press coverage
- Preparing to synthesize due diligence findings into market opportunity, technology, leadership, and competitive landscape reports, including a Synergy Report assessing fund-startup alignment
- Preparing to build a 3-slide investment memo using Claude and ChatGPT for research synthesis, presenting market positioning, strategic strengths, and growth potential to support an investment recommendation

### Pollock Dining Commons, Penn State University

*Dining Service Team Member*

University Park, PA

*Dec 2025 - Present*

- Supporting efficient peak-hour operations across ~10 hours per week, strengthening time-management and multitasking skills through high-volume service periods
- Demonstrating reliability and strong work ethic by balancing academic responsibilities with a consistent work schedule

### Morgan Stanley Remote Summer Academy

*Intern*

Remote

Aug 2024

- Analysed global market trends through newsroom simulations, gaining insight into how economic and political events influence financial markets
- Applied critical thinking to case-study exercises by assessing financial scenarios and proposing value-driven solutions
- Attended live webinars led by Morgan Stanley professionals across a 6-week programme covering private equity, critical thinking frameworks, and career development, gaining direct insight into institutional culture and pathways in investment banking and asset management

## LEADERSHIP & INVOLVEMENT

### Deloitte Early Talent Accelerator Program

*Mentee*

University Park, PA

*Jan 2026 – May 2026*

- Competitively selected from a university-wide applicant pool for an early talent programme, paired with 2 dedicated Deloitte mentors across consulting, audit, and advisory
- Participating in tailored workshops on recruiting strategy, case interview preparation, and professional networking
- Attending exclusive networking events with Deloitte professionals and Penn State alumni to build industry connections across consulting and advisory

### Keynes Society Economics Debate Club

*Co-Founder*

Dubai, UAE

*Sept 2023 - Jun 2024*

- Co-founded a student economics debate club, leading weekly discussions on global market events and their financial implications
- Moderated sessions and managed club operations, building leadership and economic analysis skills

### Grader, Penn State University

*Grader ECON 304 (Macroeconomic Analysis)*

University Park, PA

*Sept 2026 - Present*

- Grade midterm exams for a 314-student, two-section course as one of 10 assigned graders, maintaining strict confidentiality of student exams and grades per faculty guidelines
- Proctor midterm and final exams alongside faculty and fellow graders, following exam-day protocols to uphold academic integrity standards

## SKILLS & INTERESTS

**Relevant Coursework:** CMPSC 203 (Computing Applications for Business) – Microsoft Excel, data modelling; STAT 200 (Elementary Statistics) – statistical analysis, data visualization; ACCTNG 211 (Financial Accounting) – financial reporting, risk assessment; ECON 304 (Intermediate Macroeconomic Analysis) – economic analysis, financial modelling

**Certifications:** AI for Business Specialization, University of Pennsylvania (Coursera); Financial Markets, Yale University (Coursera)