

# ARMANDO ACEVEDO

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## EDUCATION

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|---------------------------------------------------------------------------|---------------------|
| <b>Trinity University   Finance Major</b><br>GPA: 3.741                   | Expected May 2028   |
| <b>Northeast Lakeview College   Business Administration</b><br>GPA: 3.841 | Aug 2024 - May 2026 |

## EXPERIENCE

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                      |
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| <b>Terra Pave International - Sales Intern</b><br>• Supported sales outreach and engagement with 50+ prospective clients, including construction firms and government entities such as Travis County.<br>• Built and maintained a high-volume prospect pipeline in ClickUp, tracking client outreach, follow-ups, engagement status, and relationship activity.<br>• Contributed to business development for an early-stage company focused on environmentally friendly road-stabilization products, strengthening client communication and relationship-management skills. | <b>San Antonio, TX   Summer 2025</b> |
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## SELECTED PROJECTS

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| <b>Investment Research Portfolio - Equity &amp; Macroeconomic Analysis</b><br>• Developed an independent equity research portfolio analyzing JPMorgan Chase, NVIDIA, and RTX through fundamental, financial, valuation, and macroeconomic analysis.<br>• Applied P/TBV, forward P/E, and scenario-based valuation frameworks to develop price targets and BUY/HOLD recommendations; built a 6-12 month U.S. market outlook using GDP, inflation, Federal Reserve policy, labor-market conditions, and Treasury yields. | Aug 2026    |
| <b>Minimum Wage Policy and Its Economic Impact - Economics Project</b><br>• Analyzed federal and state minimum-wage policies and their effects on labor markets, consumers, economic efficiency, and unintended outcomes.<br>• Synthesized evidence from multiple credible economic sources and communicated findings through concise analysis and recommendations.                                                                                                                                                    | Summer 2025 |

## LEADERSHIP AND ACTIVITIES

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| <b>Trinity University Investment Club - Member</b><br>• Participate in discussions on financial markets, investment strategies, and current economic developments while developing market-analysis and investment-research skills.                                                                                                                                              | Sep 2026 - Present             |
| <b>Student Government Association - Historian</b><br>• Maintained official records and organizational documentation, supporting transparency, continuity, and effective handoffs.                                                                                                                                                                                               | San Antonio, TX   Feb-Apr 2025 |
| <b>Student Council - President</b><br>• Led Student Council fundraising and financial operations across 30+ events, overseeing more than \$30,000 in funds collected for student activities and major school events.<br>• Directed event planning, fundraising strategy, budgeting, and student participation while coordinating with students, faculty, and school leadership. | 2023-2024                      |

## CERTIFICATIONS

**Bloomberg Market Concepts (BMC) - Bloomberg for Education | Aug 2026 | Certificate**

## ADDITIONAL INFORMATION

Technical Skills: Microsoft Excel, Microsoft Word, PowerPoint, Google Workspace, ClickUp  
Analytical Skills: Data tracking and reporting, financial analysis, economic analysis, research synthesis  
Languages: Spanish  
Interests: Web analytics, digital performance, finance, investment research