

Arjun Prabhune

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EDUCATION

Virginia Tech, Pamplin College of Business, Blacksburg, VA

Expected Graduation: May 2030

B.S. in Business: Major - Concentration: Business Undecided, Honors College

GPA: N/A, High School GPA- 4.273 (Weighted)

Relevant Courses: STAT 3005, MGMT 3404, MKTG 3104, BUS 1004, AP Macroeconomics, AP Microeconomics

PROJECTS

FINANCIAL CONSULTING EVENT

February 2026

- Built a financial consulting plan for a local art business, identifying 50% revenue growth opportunities through pricing optimization, inventory turnover analysis, and cost restructuring
- Placed in the top 15 of 50+ state competitors at DECA SLC by presenting a data-driven financial growth strategy to a panel of judges.

STUDENT LOAN VS INVESTMENT OPTIMIZER

July 2026

- Engineered a full-stack financial modeling tool with a decoupled finance-logic module, letting the app evaluate any loan/return scenario without touching UI code
- Built amortization and compound-growth engines from scratch, then applied numerical root-finding (SciPy brentq) to solve the break-even market return to the basis point in under a second

WORK EXPERIENCE

OUTREACH LEAD | TheElectronovas | Fairfax, VA

Aug 2024-Feb 2026

- Spearheaded partnerships with 5+ community organizations to expand STEM access, reaching 100+ students across 5 events in underserved areas.
- Coordinated donation and distribution of STEM kits to 3 partner schools in 2 developing countries, expanding hands-on STEM access for 100+ students.
- Designed and led hands-on STEM lessons for 10 elementary schools, engaging 50+ young students and building an early-interest pipeline in science and tech.

SALES REPRESENTATIVE | Footlocker | Fairfax, VA

Apr 2026- Aug 2026

- Delivered personalized product recommendations in a high-traffic retail environment, exceeding sales targets by 30% and driving 25% customer retention/repeat visits.
- Upheld visual merchandising standards across the sales floor, streamlining product organization to reduce restock time by 45% and support a smoother customer experience.
- Collaborated with a team of 13 to execute store-wide sales initiatives, contributing to a 35% increase in net sales and upholding brand standards.

VOLUNTEER EXPERIENCE

VOLUNTEER | Sewa International

Aug 2023- Aug 2026

- Organized and led community clean-up events, contributing ~100 volunteer hours to highway and environmental initiatives, engaging 30+ volunteers across 10+ events.
- Organized a computer donation drive with a team of 5, collecting and distributing 20+ computers to underserved communities in DC Wards 5 and 8.

SKILLS/CERTIFICATIONS

Skills: Excel, PowerPoint, Word (Microsoft 365), Python, AI prompting (ChatGPT, Claude, Gemini), Data Organization & Modeling, Google Analytics, Communication, Collaboration, Leadership.

Certifications: NRF Customer Service and Sales (2025), National Workplace Readiness Skills Certification (2023)

HONORS/ AWARDS

AP Scholar with Distinction (2025 & 2026), INSPIRE 2nd Place- World Qualifying (2026), DECA State Finalist (2026)