ANSHUL AGGARWAL

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WORK EXPERIENCE

University of California, Berkeley, Haas School of Business **Berkeley, CA**
Research & Consulting Volunteer *Jun 2026 – Present*
- Develop regulatory guidance on CSRD, ISO 14064, and SB253 to support the University's sustainability thought leadership.
- Support audit readiness for 2 industry partners by developing GHG reduction and regulatory compliance strategies.

Healthetile Technologies (Health monitoring wearables and platform) **Remote, California**
Customer Operations & Support Coordinator (Part-Time) *Oct 2025 – Feb 2026*
- Generated $120K product revenue and ~$5K monthly SaaS revenue by leading GTM strategy across 8 stakeholders.
- Reduced 22% COGS and 64% lead times (9 weeks) by negotiating long-term agreements with 5 vendors across US and Asia.
- Reduced product defect rates by 95% by implementing 36-step quality control process across US and China supply chains.

Marvell Technologies (Global Semiconductor producer) **Berkeley, California**
Sustainability Consultant (Capstone / Part-Time) *Oct 2025 – Dec 2025*
- Raised supplier compliance from 71% to 94% across 300 components by building regulatory risk engagement program.
- Improved projected CDP (climate disclosure) rating from B to A by designing ESG roadmap and closing 9 compliance gaps.

Government of Punjab (State Government serving 30M+ citizens) **Chandigarh, India**
Sub Divisional Officer (Led State Climate Strategy) *Jan 2018 – Jun 2024*
- Cleared India's highly competitive state public services exam (<0.5% acceptance rate) to lead statewide climate initiatives.
- Saved $1.6B/yr in agricultural subsidies by designing crop diversification strategy and negotiating across 14 state agencies.
- Unlocked $500M/yr revenue by designing emissions trading strategy across 5 state departments and 130 textile factories.
- Limited Covid-19 spread to 0.2% citizens by designing social distancing: essential supplies, lockdown, and media outreach.
- Shifted $250M (10%) of asset procurement to low-carbon options by establishing sourcing strategy and lifecycle standards.
- Lowered awareness and campaign costs by $12M/yr across 30M+ citizens by designing segmentation and channel strategy.
- Reduced agricultural burning by 30% and saved $20M/yr by designing alternate waste markets across 22 state districts.
- Ensured zero riots vs. 10+ in prior elections by designing public safety strategy for 120 police teams across 100+ villages.
- Reduced irrigation costs by 30% across 250k farms by designing World Bank-financed water-efficiency program.

Varun Mitra Co-operative Labour and Construction Society (Environmental Non-profit) **Jalandhar, India**
Founding Member *Oct 2014 – May 2016*
- Built first-ever sewage system for 1,000+ households in 18 villages by leading land feasibility study and capital structuring.

CINDA Engineering and Constructions Pvt. Ltd. (Global Oil & Gas engineering consultancy) **Noida, India**
Structural Engineer, G.E.T. *Jul 2014 – Oct 2014*
- Reduced building material costs by 8% ($4M) by eliminating structural redundancies and recalibrating safety margins.

EDUCATION

University of California, Berkeley, Haas School of Business **Berkeley, CA**
Master of Business Administration, GPA 3.77/4.00 *Aug 2024 – May 2026*
- **Awards**: Haas Merit Scholarship ($80k, 10% students), Sustainable Business Certification (focus in business sustainability)
- **Activities:** VC Partner (Sourced $300k deal for $8.5B fund), Graduate Assistant (built Climate Business Strategy curriculum)

National Institute of Technology **Kurukshetra, India**
Master of Technology, Structural Engineering, GPA 9.06/10 (Distinction) *Aug 2016 – Oct 2021*
- Completed coursework (2016–2017) and thesis research (2020–2021)
- **International Publication**: Machine learning-based prediction of concrete strength under extreme temperatures.

National Institute of Technology **Jalandhar, India**
Bachelor of Technology, Civil Engineering, GPA 8.04/10 (Top 5%) *Aug 2010 – May 2014*
- **National Finalist**: Represented India (team of 5) among 500 global teams in a solar car designing and racing competition.
- **Head, Student Association**: (5h/w) Founded institute's first student-run engineering software learning lab.

ADDITIONAL INFORMATION

- **Language**: English (Fluent), Hindi (Fluent), Punjabi (Native)
- **Technical skills**: MS Office (15 yrs), Engineering Simulation (5 yrs), Financial Modelling (4 yrs), AI-based Coding (1 yr)
- **Volunteering**: Pro-bono social impact Consulting Manager (remote, 2020 - 2021), Community Teaching (2015 - 2016)
- **Certifications**: LEED Green Associate (2026), CSRD (2025), Siemens Supply Chain Sustainability (2025), Six Sigma (2024)
- **Interests**: Cooking (host bi-weekly South Asian community dinners), Hiking (Quarterly, hiked 25% of major Indian treks)