

Anne Catherine Morette

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EDUCATION

University of Minnesota, Twin Cities

Curtis L. Carlson School of Management

- Business Statistics in R
- Business Economics

Minneapolis, MN

August 2023 - May 2024

The Ohio State University

College of Arts and Sciences

- Bachelor of Arts in Anthropology
- Major: Anthropology (Pre-Law)

Columbus, OH

150 Credits by May 2028

EXPERIENCE

Utah Food Bank, Southern Distribution

Volunteer Project Coordinator

- Served as the primary point of contact for clients, donors, and volunteers, delivering an exceptional onboarding and service experience that supported organizational engagement and retention goals
- Scheduled, coordinated, and confirmed volunteer activities and community service placements, managing logistics for individuals and large groups
- Supported event coordination and logistics, contributing to the successful execution of community and donor engagement initiatives
- Collaborated with cross-functional teams, including operations and logistics, to streamline workflows, maintain inventory integrity, and support peak operational efficiency

Saint George, UT

November 2024 - July 2025

Mystic Lake Casino

Marketing Coordinator

- Promoted Club M membership benefits to guests, effectively driving new sign-ups and contributing to increased loyalty and guest retention
- Delivered personalized consultations to guests, helping them make informed decisions that enhanced their overall experience and supported upsell opportunities
- Resolved promotional and coupon issues with professionalism and efficiency, improving guest satisfaction and strengthening brand reputation
- Coordinated and tracked three major casino events, ensuring seamless prize distribution and positive guest engagement throughout

Prior Lake, MN

August 2023 - August 2024

United Quality Cooperative

Hardware Sales Associate

- Delivered tailored product recommendations and ordering support to drive repeat business and customer satisfaction in a fast-paced retail setting
- Led seasonal merchandising and event-based displays to increase visibility of key product lines, contributing to improved conversion rates
- Managed cash handling and transactional processes with precision, ensuring operational accuracy and customer trust
- Oversaw eight in-store improvement projects, demonstrating initiative and leadership that supported sales goals and customer experience enhancements

New Town, ND

August 2022 - August 2023

United Quality Cooperative**New Town, ND***C-Store Associate**July 2022 - August 2022*

- Assisted customers with accurate product information and purchasing support, leading to increased customer return rates and positive word-of-mouth
- Maintained exceptional time management to ensure all assigned tasks were completed without delays or errors
- Trained and mentored four new employees, enhancing team efficiency and ensuring consistent service quality across shifts

ACTIVITIES

New Town High School Senior Outreach**New Town, ND***Teacher's Assistant (U.S. History)**January 2023 - May 2023*

- Supported classroom operations, including attendance tracking, grading, and delivering module guidance during teacher absences
- Maintained structured documentation of resources and materials, helping streamline class administration

SKILLS

Technical Skills: Sales Pipeline & CRM Management, Sales Operations & Performance Tracking, Microsoft Excel & Data Analysis for Sales Forecasting, Event-Based Marketing & Lead Engagement, Cash Handling & Transactional Accuracy, Lead Qualification & Customer Retention, Consultative & Solution-Based Selling, High-Ticket Client Relationship Management

Personal Skills: Negotiation & Objection Handling, Persuasive Communication & Presentation Skills, Cross-Functional Team Coordination, Strategic Time Management, Strong Organizational & Prioritization Skills, Fast-Paced Environment Adaptability