

ALEX CIPRIANI

Project Manager

DETAILS

ADDRESS

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Dallas, 75206
United States

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EMAIL

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DATE / PLACE OF BIRTH

08/18/1998
Grosseto

NATIONALITY

Italian

SKILLS

Finance management



Human resources



Sales



Logistics



Problem solving



Building related management



Public relations



Team working



PROFILE

With experience across multiple sectors and countries, I developed a diverse skill set that allows me to navigate a wide range of situations. While I may not be the strongest at cold calling, I excel at closing deals when I'm face-to-face, always keeping the company's best interests in mind. I'm direct and solution-focused, preferring to resolve issues quickly rather than dwell on the "why" behind them. I'm a strong team player, believer that collaboration is the best way to stay ahead in the market.

Outside of work, I'm passionate about volunteering and supporting animal causes, which adds balance and purpose to my life.

EMPLOYMENT HISTORY

Salesman, Tailorsan s.p.a.

Grosseto

Apr 2017 — Jul 2017

Built and managed a client portfolio in the western region of Tuscany, while also designing and optimizing job routes to ensure efficient service delivery.

Accountant, Ecos srl

Poggibonsi

Sept 2017 — May 2018

Maintained the full accounting records for the waste treatment plant, handled client billing, and prepared all required documentation for the transportation of the plant's products.

Area manager, Eco Eridania s.p.a.

Grosseto

Jun 2018 — Aug 2019

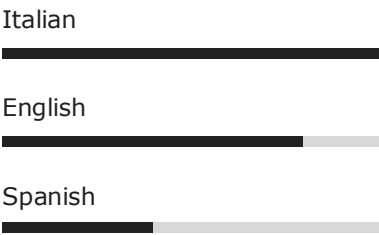
Managed a portfolio of 500 clients, overseeing the entire life cycle from sales to logistics. Ensured smooth service delivery, optimized waste collection processes, and maintained high levels of client satisfaction through efficient, tailored solutions.



HOBBIES

Foster for the SPCA of texas,
World history reader, Cook

LANGUAGES



Security manager, Ombra srl
Aug 2018 — Apr 2021
Italia

I designed and led the development of a personnel management system for safe houses, efficiently handling employee scheduling. Subsequently, I enhanced the system to optimize access control for client sites, ensuring greater security and operational efficiency.

Property manager, AC Amministrazione Condomini
Jul 2021 — Oct 2023
Grosseto

Oversaw all aspects of 117 buildings, including maintenance requests, renovations, and the billing process. Managed relationships with vendors and apartment owners, handled all financial records and budgets, and provided guidance on legal matters related to the properties when necessary.

General manager, Cipriani HS
Jul 2024 — Present
Dallas

Developed and directed a comprehensive system for managing single-family owned properties, creating a client portfolio and building an extensive network of vendors to handle all aspects of home maintenance. Later, I streamlined the process by implementing a consolidated billing system, allowing clients to make a single payment for all vendor services, significantly reducing their administrative burden.

EDUCATION

High school Diploma, Istituto Commerciale Roma
Sept 2013 — Jul 2017
Roma

Diploma in Administration, Finance & Marketing

Associate's degree, Dallas College
Aug 2023 — Dec 2025
Dallas
Degree in General Business

COURSES

Marketing strategies, Bocconi University
Jul 2018 — Aug 2018