

ADITYA SHARMA

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EDUCATION

Indiana University, Kelley School of Business – Bloomington, IN

May 2029

Bachelor of Science in Business

GPA: **3.71/4.00**

Major: Finance

Honors & Awards: Provost Scholarship, Undergraduate Education Distinction List

RELEVANT EXPERIENCE

Kroger – Carmel, IN

April 2025 – October 2025

Associate

- Managed \$1,000+ in merchandise per shift, maintaining high accuracy in identifying damaged products.
- Assisted 40+ customers per day in locating items efficiently, providing attentive service throughout each shift
- Maintained frequent communication with Upper Management to strengthen cross-shift coordination.

Sais Boutique – Carmel, IN

February 2022 – August 2024

Sales Associate

- Tagged 100+ new arrivals weekly and updated stock counts with 95%+ accuracy.
- Processed sales transactions, returns, and exchanges while maintaining error-free POS records.
- Engaged 100+ customers daily at the register, handling \$ 1,000+ in daily transactions.

LEADERSHIP & INVOLVEMENT

C104 Consulting Project – Bloomington, IN

January 2026 – April 2026

Student Consultant

- Conducted market and academic research on senior loneliness and animal-assisted therapy to redesign B-Town Meow Cat Cafe's growth strategy, pivoting the target market from IU students to senior living communities.
- Designed "B-Town Meow Mobile," a rotating monthly cat-visitation program for senior living communities featuring on-site beverage sales, adoption outreach, and a sponsorship-based donation model to diversify revenue beyond walk-in traffic.
- Pitched the partnership proposal directly to the business owners, who estimated it could increase sales by 40%; earned strong positive feedback and was selected as the sole student presenter for the class.

DECA Competitor – Carmel, IN

October 2023 – June 2025

Competitor

- Co-authored a 20-page research paper and presented strategic recommendations at the state competition, earning 1st place in International Business at the Indiana State Development Conference and advancing to the 2025 DECA International Career Development Conference (ICDC).
- Collaborated with a partner to research international market, economic, and industry challenges, developing data-driven solutions focused on sustainability and financial impact.

HOSA Competitor – Indianapolis, IN

September 2024 – June 2025

Health Education Team Director

- Directed a Health Education team addressing noise pollution; co-authored a 10-page research paper and developed a custom assessment used to educate 50+ individuals.
- Achieved 2nd place at the Indiana State Leadership Conference and qualified for the HOSA International Leadership Conference (ILC).
- Raised participants' average assessment scores from 40% pre-test to 90% post-test across 50+ individuals through interactive education and informational materials.

SKILLS & INTERESTS

Skills: Microsoft Excel, Power BI, Google AI Essentials Certificate

Interests: Basketball, Movies, Nature