

Aakash Kolluri

Ashburn, VA | 571-334-6137 | aakash26@vt.edu | linkedin.com/in/aakashkolluri

EDUCATION

Virginia Tech, Pamplin College of Business, Blacksburg, VA |

Expected Graduation: May 2030

B.S. in Business: Finance

High School GPA: 4.21/4.00

LEADERSHIP & SERVICE

Co-President | The STAGE Non-Profit Organization | Ashburn, VA | June 2022 – Present

- Led a student team that executes 10+ benefit concerts annually and reports progress directly to the Board of Directors.
- Helped raise \$91,000+ across four campaigns (2022–2025) for disability services, education, and disaster relief in the U.S. and India.

WORK EXPERIENCE

Intern, Business Development | Notes n' Beats Music School | South Riding, VA | December 2022 – Present

- Managed front-desk and studio operations, including customer service, scheduling, and student enrollment, using a CRM sales pipeline.
- Created graphics and managed social media marketing across two platforms, increasing audience engagement by over 20 percent.
- Contributed to a 2024 Governor's Award for Community Service and Volunteerism.

Voice Teacher | Self-Employed Voice Instruction | Ashburn, VA | October 2022 – Present

- Taught 10+ students (ages 5–50), designing individualized curricula suited to each skill level.
- Prepared all students for biannual recitals through structured practice and performance coaching.

Busser | Bourbon Boulevard | Chantilly, VA | April 2026 – August 2026

- Maintained a clean, guest-ready dining room by clearing, cleaning, and resetting tables with silverware and glassware during high-volume 5:30–11:00 p.m. shifts.
- Supported dishwashing and bar operations as needed while upholding facility standards, including laundry, glass surfaces, and floors, across 4–5 shifts per week.

Independent Reseller | Independent Resale Business | Ashburn, VA | August 2025 – August 2026

- Sourced secondhand clothing, cards, and cameras from thrift stores and Goodwill outlet bins for resale on Depop, eBay, and Facebook Marketplace.
- Generated \$1,200+ in sales from 60+ clothing items through product research, pricing, listings, and buyer negotiations.

Student Leader and Marketing Intern | Health & Joy | Washington, D.C. | May 2025 – December 2025

- Created social media content promoting programs and services that supported individuals with disabilities, increasing awareness and online engagement by more than 30 percent.

Assistant Instructor | Rock Band Resonance Summer Camp | Ashburn, VA | June 2025 – August 2025

- Co-designed a rock and Indian classical music fusion curriculum with two international artists.
- Taught piano and voice to 15+ campers, supporting the camp director in classroom management.

Founder | Karaoke Performing Group | Washington, D.C., Metro Area | January 2023 – May 2025

- Built a for-hire karaoke performance group from the ground up, managing scheduling, logistics, and payments.
- Booked and delivered 20+ paid gigs across the Washington, D.C., metro area.

Founder | AK Designs | Ashburn, VA | 2022–2024

- Founded a custom apparel and fragrance brand, owning product design, pricing, and end-to-end e-commerce buildout, selling apparel via Shopify with shipping and delivery.
- Sold 5-10 mL samples of designer colognes alongside custom-blended fragrances crafted using a personal perfumery kit, fulfilled through in-person sales.
- Fulfilled more than 50 clothing orders and 30+ cologne sales through targeted marketing and direct sales.

INVOLVEMENT

Independent Performing Artist | Vocalist and Pianist — Indian Classical and Contemporary Music, Western Music, Theatre

- Invited to perform at Carnegie Hall in New York City in 2026.
- Performed at the University of Pennsylvania, Duke University, Virginia Commonwealth University, the Center for the Performing Arts, Audi Field in DC, Schlesinger Concert Hall, Lisner Auditorium at George Washington University, Hylton Performing Arts Center at George Mason University, Leesburg Tally Ho Theater, the Dulles Town Center Mall, and Brambleton and Broadlands community events.
- Served as lead singer and keyboardist in two bands, including a travel band.
- Served as lead artist for Independence High School Theatre for two consecutive years.

SKILLS/CERTIFICATIONS

Skills: Mindbody, Canva, Adobe Photoshop

HONORS/AWARDS

- Virginia Governor's School for the Arts — State Delegate, Voice
- President's Volunteer Service Award, Gold (2022, 2023, 2024)